



**HARTPURY**  
UNIVERSITY  
AND COLLEGE



**Annual Report and  
Financial Statements**  
For year ended 31st July 2021



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**The 2020/21 year has been unique and challenging, given the impact of Covid-19 on the day-to-day operations of Hartpury. Despite the challenges of changing restrictions throughout the year Hartpury has continued to develop and grow, whilst maintaining its focus on the quality of the student experience.**



## Introduction by Vice-Chancellor

Staff and students have responded well to the changes required as a result of Covid-19 and have shown dedication and commitment. I would like to thank all our staff and students for the hard work in difficult times in 2020/21.

Enrolment in 2020/21 for both our Further and Higher Education exceeded previous years with record numbers of FE, Apprentices, undergraduate and post graduate students studying with us. Despite the challenges of the pandemic retention has remained high across all levels and student success has continued to be high.

Delivery of teaching across Hartpury has been impacted by Covid-19 with a mix of face to face and on-line learning. All students across Hartpury have had the opportunity to attend site and receive face to face teaching for practical aspects of their courses and in some instances for theoretical sessions too. Throughout this academic year our attention has been on ensuring all students have the opportunity to benefit from the facilities at Hartpury which are a key part of their programmes of study and the reason they chose Hartpury. In both HE and FE retention was at an all-time high, reflecting the hard work of both students and staff in this difficult year.

Assessment of student progress and outcomes has not been without its challenges this year. With no traditional examinations for our FE students and changes to assessment process with HE. Despite this our outcomes have continued to be high with a 100% pass rate for A Levels and with BTEC Level 2 and 3 having pass rates in excess of the latest published benchmarks. In HE achievement remained strong and exceeded that of 2019/20.

Covid-19 has impacted individual students and student households. A robust set of measures were put in place on site to minimise the risk of transmission in the education setting and at no point in the year has there been any evidence of Covid-19 being transmitted in a classroom or practical teaching session. Within student residential settings both on and off site the transition of Covid-19 has been an issue. Significant numbers of students have spent time whilst on site in Hartpury accommodation 'locked down' due to outbreaks and close contact with cases. Through our 'Covid Response Team' a comprehensive set of support measures have been put in place for those self-isolating including regular food or meal delivery, access to wellbeing and other medical support, online and escorted exercise sessions and online Q&A and entertainment. In addition, with the assistance of the ESFA and OfS we have been able to provide much needed financial support to our students to assist them through the difficult year.

Student feedback on our response to Covid-19 and the changes we have instigated has been generally very positive. We have undertaken a number of internal student and parent questionnaires to ensure that our approach is meeting student need and expectations and have seen consistently positive and improving responses. The National Student Survey for HE students this year has seen an overall fall nationally in student satisfaction and whilst the Hartpury responses has seen the expected downturn, we continue to remain above sector by nearly 5%. As a survey completed by final year students who have had 18 months of the most disturbed educational experience imaginable, it is a credit to the staff that we are in the upper quartile in two areas.

The delivery of the Hartpury 2025 Strategy has continued apace. FE student numbers are already at the target for 2025 and attention now turns to FE growth in non-core areas such as Apprenticeships, Adult Education and short courses. Higher Education growth continues to track ahead of plan and is on target to hit the 2025 numbers. Student recruitment in 2020/21 for 2021/22 has moved online and has been successful with record levels of applications and acceptances. Online recruitment activity has enabled a greater reach and has been evaluated as a positive. Going forward recruitment days will be streamed and recorded so that wider reach can be maintained, particularly for international students and for the harder to reach students.

The delivery of increased and improved student facilities has continued in 2020/21 despite the restrictions placed by Covid-19 and slower than anticipated cash generation. During the year a new Equine arena and round pen has been developed to support the growth in equine student numbers and provide much needed facilities for Human Animal Interaction to support our specialist degree in this area. Funding was secured from ESIF and Gfirst LEP, and work has commenced on a Box Park development at Home Farm to provide accelerator units for small Agri Tech businesses. Our partnership with CityHeart has seen the commencement of the development of 189 Hartpury dedicated beds at Blackfriars in Gloucester to assist with the growth in under-graduate student numbers. This will open for September 2022. Also opening for the start of next academic year will be the new restaurant, café and teaching facility on site. This is a part of a three-project development to support Hartpury 2025 which will see in addition a new car park (due summer 2022) and a new University Learning Hub (due September 2023).

In summer 2021, Gloucester Rugby moved to new training facilities closer to their Kingsholm stadium. This has provided the opportunity to increase teaching facilities and gym facilities to support both our sports students and sport academies. In addition, the Rugby Rubber Crumb has been extended and replaced.



Research is a developing area within Hartpury University. In March 2021, Hartpury made its first submission to the Research Excellence Framework (REF2021). We also submitted to the Knowledge Exchange Framework and were found to be outstanding in the Local Growth and Regeneration category. The impact of our research and commercial engagement has resulted in an increase in 2020/21 in our Higher Education Innovation Funding (HEIF) and our 4 year plan for its use (Accountability Statement) has been approved by Research England. We will see the first Hartpury PhD graduate in November.

In our sports academy, despite the restrictions placed on competitive sport, our current and former students have continued to excel. Hartpury had a significant presence at the Tokyo Olympics with competitors, coaches and officials. Of particular note, 6 Hartpury University MSc Postgraduate Professional Development in Sports Coaching alumni represented Team GB in coaching roles in Tokyo and we had 7 alumni students in men's & women's Team GB Rugby Sevens and 5 representatives in the Team GB Rowing squad. Our Netball academy is flourishing with 16 current & former student athletes called up to represent Superleague Netball franchises, Team Bath and Severn Stars. Our Senior Golf Academy Coach has been named PGA Coach of the Year for Southwest region. In rugby Hartpury was ranked number 1 for schools and colleges producing England U20 rugby players in April 2021.

Student wellbeing and safeguarding has continued to be at the forefront of our work at Hartpury. The restrictions and changing landscape of Covid have increased the focus on this area. Over the Academic year the Safeguarding and Student Welfare Support teams faced significant challenges. We had significant numbers of our accommodation households in lockdown at some point, with a number in lockdown more than once. The support given to students in this situation was first class, be it food deliveries or health and wellbeing support. We continue to develop our services in this area and following being a pilot university for the Student Minds University Mental Health Charter, we have now signed up to join the Charter Scheme and this will provide a framework to ensure mental health and wellbeing is embedded across Hartpury.

Covid-19 has impacted our financial position, although growth in HE numbers, improved student retention and strong management by all budget holders of expenditure has resulted in a higher than forecast operating surplus pre pension adjustment, which achieved the target of 3% and higher than budgeted cash generation. This operating position has been impacted by the LGPS actuarial review of the pension liabilities. This reflects the financial market volatility and continued concerns regarding the level of pension commitments accruing compared to contributions for members of the scheme. The pension adjustment this year is again a significant

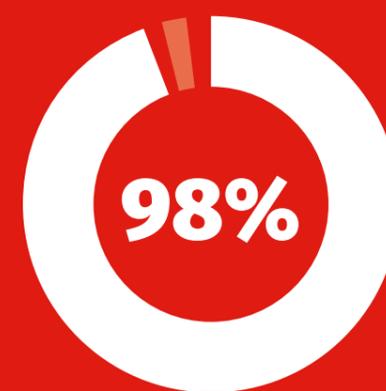
negative adjustment and moves a positive operating position pre pension adjustment into a significant deficit of £3.545m, see table below.

|                                              | £                |
|----------------------------------------------|------------------|
| Total Comprehensive Income                   | (3,544,661)      |
| Actuarial loss                               | 2,238,986        |
| Current service cost (less contributions)    | 2,465,582        |
| Pension finance cost                         | 292,550          |
| <b>Total surplus pre pensions adjustment</b> | <b>1,452,457</b> |

Hartpury has weathered the impact of Covid-19 well and is emerging a stronger and more resilient organisation. We continue to be both ambitious and driven and will continue to grow and improve.

**Russell Marchant**  
Vice-Chancellor

# Key facts



## graduate employability

(HESA 2018)



Hartpury University rated among the **top 25% in the UK** in both the 'learning community' and 'student voice' categories (NSS 2021)



**Top University** in the country for full time postgraduate taught students (Postgraduate Taught Survey 2021)



Hartpury recognised for **top student satisfaction** by Times 2021 Good University (NSS 2021).



Ranked in **top 10** Universities for facilities (Whatuni Student choice Awards 2020)



Assessed as **Outstanding** in Local Growth and Regeneration (KEF 2021)



Over 200 students with **International sporting honours**

Hartpury College **Ofsted Outstanding** (May 2018)

# About Hartpury

## Changing lives since 1948

**Hartpury was established after World War II as an agricultural education centre with only 50 students. Today, we have more than 4,000 with record numbers of students studying at both the university and the college.**

### 1990

Hartpury remained relatively unchanged until 1990, when a new Principal and Board of Governors initiated a rapid expansion programme, starting with the provision of a larger variety of college courses.

### 1992

The first higher education degree in Equine Studies was introduced in 1992, followed by the first degree programme in Equine Science in 1994. In 1999, the first Masters degree programme opened.

### 2017

In 2017, Hartpury was granted 'Taught Degree Awarding Powers' (TDAP) and University status in September 2018. This provides us with the independence to grow and further strengthen our higher education offering.

Hartpury has had the acorn as its symbol for over 20 years. More than just a reflection of the beautiful countryside that surrounds us, it symbolises the potential that lies within us all.

Hartpury University heads a group of related subsidiaries including a Designated Further Education Institution, Hartpury College. This corporate structure is unique and ensures that the Further Education provision which is a key part of Hartpury's history is both protected and nurtured as a cornerstone of Hartpury's wider educational offer

**Hartpury provides everything the acorn will need to grow - the best facilities, the best staff, and the best environment to support students' ability to grow strong.**



# Mission

The University's mission as approved by the Governors is:

**"Hartpury University will be a specialist provider delivering relevant, effective and high-quality education and training for employment in land based, sports and allied industries; locally, regionally, nationally and internationally."**

# Vision

**As Hartpury University and Hartpury College, two outstanding specialist organisations side-by-side on one campus, with a shared mission and set of values, we will be well-positioned to meet national priorities including those raised within the government's Industrial Strategy. Hartpury's organisational structure strengthens our position as a leader in the delivery of high quality applied education and research.**

# Hartpury Values



**01**

  
**Excellence**

We strive to achieve the highest quality in every aspect of our work. We expect and achieve high standards of our students and staff, whilst providing a learning experience that is truly first class.



## Passionate

We create an environment in which our students and staff develop and celebrate their shared interests. We empower our graduates to combine their passion with their career and shape the future of the specialist industries we serve.





# 03



## Challenging

We support students and staff who want to challenge and be challenged. We inspire them so that they can confidently achieve their ambitions, create their own successes, and be the very best they can be.

# 04



## Nurturing

People are the centre of everything we do, with our students at the heart of our community. We invest in our people, support their development, and encourage them to reach their full potential.





  
**Respectful**  
**Inclusivity underpins our organisation; we respect and celebrate equality and diversity. We seek to create a community in which all of our staff, students and partners thrive and feel proud to belong.**

## 2025 Strategy

**The 2025 strategy reflects the impact of University status, the improving demographics over the next 5 years and the need to continue to invest in the site to grow and improve facilities.**

The strategy reflects the increasing demand for places at Hartpury in the University and the College, and the need to attain an optimum size to provide financial resilience. The need to meet the increasing demand is tempered by the reality of ensuring that the student experience remains high and that all students have access to the best possible and most up to date facilities that can be offered.

The vision is to create a University with 2,500 undergraduates and up to 500 postgraduates, alongside a College with 2,000 students. Indications from the trend of recent recruitment and demographics are that this is achievable in the next five years. It does however require significant investment in the campus, both in creating new facilities and refurbishing existing facilities, to maintain and enhance the quality of the student experience and meet recruitment targets. Growth of this order can generate the income to fund the investment required.

Within the Strategy to 2025, Hartpury's strategic priorities are identified:

### Being the best we can be

Hartpury will be relentless in the pursuit of excellence, building upon its reputation as a world-class provider of specialist further and higher education.

To develop our high academic standards, we will:

- Retain our TEF Gold and our Ofsted Outstanding ratings
- Attain sector leading student satisfaction scores
- Contribute to new knowledge and transfer into practice, at national and international levels
- Continue to aim for the best possible student experience

### Building strength through partnerships

Our development will be enabled through effective partnerships and collaborations with those who share our vision for the future

As a result of effective partnerships, we will:

- Create Hartpury University and Hartpury College side by side on the same campus, with parity of esteem
- Work in partnerships with our students, staff and parents, supporting them to achieve their full potential
- Drive forward successful centres of hubs, to support the sharing of best practice and research in the agriculture, equine, animal and sports industries

- Contribute to economic and community development within our region
- Work closely with employers and industry to shape the specialist education we provide

### Inclusive in all we do

We will create an inclusive and accessible environment that promotes respect for our students, staff, and the wider community.

Through our culture and frameworks, we will:

- Pro-actively recognise and promote equality, diversity and wellbeing within our community
- Support Students from under-represented groups to access, succeed and progress at Hartpury
- Strive to achieve and sustain sector leading student and staff retention rates
- Commit to listening to the student and staff voice and utilising it to enhance activity

### Financial Strategy

To align with the overarching strategy a financial strategy has been developed which underpins the forward financial plan. This Financial Strategy supports Hartpury aims by recognising the challenge of providing finance to enable growth whilst at the same time maintaining strong financial controls. The recent history of Hartpury has shaped the current balance sheet which forms the baseline for the financial strategy to fund these priorities. Against this background the financial strategy is to:

- Provide sufficient funds to enable curriculum maintenance and development
- Provide sufficient funds to maintain existing resources
- Enable the funding of future facilities
- Provide long term financial continuity and sustainability
- Manage financial risk

The aim of continuing to grow in a resource efficient manner defines the scope of future income and the broad portfolio of courses and related facilities. Continued growth and maintaining an outstanding student experience both require increased funds to invest in new capital projects while maintaining the existing infrastructure. Standing still in a highly competitive education market which continues to develop and evolve is not seen as an option.

The financial strategy should above all ensure the continued confidence of stakeholders to support Hartpury, be they funding agencies, the banks, employees, students or others.

### Strategic Priority – Maximising efficiency

Whilst Hartpury is financially sound, there needs to remain a strong focus on ensuring that systems and processes work as effectively and efficiently as possible in order to generate surpluses and cash on an annual



basis. The underlying systems and processes within Hartpury need to be reviewed to ensure that duplication of effort is minimised, IT solutions are used effectively to drive efficiency and that decisions are made with a view to ensure that the on-going financial implications are understood and accepted.

By ensuring that processes work more effectively and efficiently, better use can be made of resources both human and physical and thus ensure that there is more cash resource available to invest for the long term. To achieve this position Hartpury is embarking on a Continuous Improvement journey using Lean methodologies to improve efficiency.

**Strategic Priority - Maximising capital grants and other capital funding**

Hartpury has historically not been as successful as some of its competitors in attracting both grant and other funding to support capital developments. With continued pressure on government grants for developments there is a need to be more responsive and focussed when looking at government backed grant funding. Allied to this the ability to attract donations and funding from individual and charitable trusts will enable the pre-requisite 'match funding' required by most grants to be met.

The benefits of focussed attention to identify potential charitable donors to Hartpury are beginning to have a positive impact. Overall funding from charitable sources and alumni should not be regarded as a key provider of funds at this stage but rather as a means of potentially accelerating projects.

**Strategic Priority - Continue to de-risk the financial position of Hartpury**

The current major risks for Hartpury's financial position are the variability in the monthly cash flows over the financial year and the high level of debt burden that Hartpury carries. Clearly, continuing to recruit and grow student numbers and managing operating cost base are also key.

The cash reserves risk will be impacted by the first strategic priority above and with prudent cash management will ensure the cash position remains positive. With regard to debt levels, these remain high. Hartpury will continue in the long term, through the strong cash generation of the operations to aggressively reduce the debt level, as a percentage of income. The portfolio of debt held by Hartpury will continue to be reviewed and consideration will be given to re-financing to reduce debt servicing costs and further manage down the overall debt level.

**Strategic Priority - Accumulation of cash reserves to enable planned facilities development**

Although Hartpury continues to operate in a period of considerable uncertainty surrounding future funding, its diversified income stream reduces financial risk. The 40/60 split of FE and HE income, the low reliance on FE 19+ provision and substantial commercial and other income has, together with a strong financial control environment and the ability to make tough decisions when necessary, allowed Hartpury to withstand the impact of multiple funding cuts in FE since 2008. There are some consequences of this, notably pressure on salaries when the economy comes out of recession and a shortfall on maintenance of premises and facilities. Added to this, Brexit may complicate matters further. However, the projections for cash generation over the next 5 years remain positive.

**Strategic Priority - To identify new funding to enable planned facilities development**

To service the planned growth in student numbers a key part of the strategy is to continue to develop the site to accommodate more students, refurbish existing facilities and ensure that the campus continues to offer a learning experience which is outstanding.

As a cash generative operation Hartpury can contribute significantly to this strategy. However, to accelerate developments and to ensure that student experience is not negatively impacted as developments lag growth, external funding will be required to support the plans.

It is proposed to pursue two lines of external support to enable the delivery of the strategy to 2025. Additional loans will be sought to support the development of new learning and teaching facilities on site, to be supplemented by cash generated by Hartpury.

For facilities which generate income directly, student accommodation, new funding models will be pursued which enable the developments to be funded and run by others but enabling Hartpury students to benefit from these developments. This funding methodology could be utilised for both on campus and off campus accommodation developments.

# Highlights



**08**

**August** – Creation of Hartpury University FC to play in National League system through The FA providing student and staff opportunities and experience



**09**

**September** – Hartpury recognised for Top student satisfaction by Times Good University Guide



**10**

**October** – Hartpury University & College ranked the best in the world at producing professional players through specialist rugby website, NextGenXV



**11**

**November** - Hartpury College is a finalist in the 2020-21 Association of Colleges Beacon Awards for demonstrating best practice and innovation in its students' careers programmes.



**12**

**December** - A new state-of-the-art dairy parlour opened at Hartpury's on-campus commercial farm, improving animal welfare and providing agriculture students with hands-on experience of the latest farming technology



**01**

**January** – Hartpury University has become a Higher Education Partner of the Chartered Institute for the Management of Sport and Physical Activity (CIMSPA) and received endorsement for its specialist strength and conditioning programmes.

# Highlights



## 02

**February** – Hartpury won the Youngstock Health and Welfare Award in the National Cream Awards, organised by British Dairying



## 03

**March** – Hartpury University ranked in the top 10% of universities in relation to the positive impact its specialist research and wide-ranging partnerships have on the local region



## 04

**April** - Hartpury was ranked number 1 for schools and colleges producing England U20 rugby players.



## 05

**May** – Hartpury University team of PhD students and sports scientists win the inaugural Xsens Biomechanics Challenge, a global biomechanics competition for universities.



## 06

**June** – 7 x former students named in GB Sevens rugby squads in preparation for Tokyo Olympics & 11 x current and former netball student athletes called up by Superleague franchise team, Severn Stars



## 07

**July** – Work commences on the £2m Box Park development dedicated to enabling the growth and development of Gloucestershire's agri-tech businesses



## HE and FE KPIs

Key performance indicators are monitored across the whole University. Set out below are the key indicators for both FE and HE academic areas as well as other key indicators for HR and Finance. These are monitored and discussed throughout the University by governors and staff. Where indicators are below target remedial action is discussed, action plans are developed and then implemented – progress against targets is then monitored on a regular basis. Where targets are exceeded in any one year, the targets for subsequent years are realigned, wherever possible, in a programme of continuous improvement.

| Key FE Performance Indicators         | 2020-21 KPI Target                 | 2020-21 Performance |
|---------------------------------------|------------------------------------|---------------------|
| Attendance                            | 97%                                | 98.6%               |
| Quality of TLA                        | 93%                                | 89%                 |
| <b>Long Level 2</b>                   |                                    |                     |
| Retention                             | 94%                                | 100%                |
| Achievement/Pass                      | 100%                               | 100%                |
| Success/Achievement                   | 94%                                | 100%                |
| <b>Long Level 3 BTEC</b>              |                                    |                     |
| Retention                             | 93%                                | 93%                 |
| Achievement/Pass                      | 100%                               | 98.8%               |
| Success/Achievement                   | 93%                                | 92.2%               |
| <b>Long Level 3 A Levels</b>          |                                    |                     |
| Retention                             | 88%                                | 90.7%               |
| Achievement/Pass                      | 100%                               | 100%                |
| Success/Achievement                   | 88%                                | 90.7%               |
| Progression to a positive destination | 97%                                | 95.6%               |
| Student Satisfaction                  | 98% Autumn Term<br>97% Summer Term | 97.5%<br>96.3%      |

Please note all KPIs presented are stretch targets and in all cases, achievement data exceeds the most recent publicly available national data. Please also note, data is subject to minor changes up to ILR R14 submission.

| Key HE Performance Indicators    | 2020-21 KPI Target | 2020-21 Performance |
|----------------------------------|--------------------|---------------------|
| NSS Overall Satisfaction         | 91%                | 80.27%              |
| In-Year Retention                | 96%                | 96.7%               |
| <b>Achievement</b>               |                    |                     |
| Merit / Distinction Foundation   | 75.8%              | 83.3%               |
| <b>Good Honours</b>              | 68%                | 70.3%               |
| Merit / Distinction Postgraduate | 70%                | 80.5%               |

The Higher Education KPI targets were set to be ambitious and to drive forward continuous improvement. The drop in overall NSS satisfaction mirrors the national trend for 2020-21 reflecting the impact of Covid -19 on student satisfaction. Out of the KPIs listed, we are monitoring closely in-year retention. While retention of returning students is strong, our continuation of first year students is something we are working on to improve.

| Key HR performance indicators                                        | 2020-21 KPI Target | 2020-21 Performance |
|----------------------------------------------------------------------|--------------------|---------------------|
| Sickness levels – average days lost per annum                        | 5                  | 3.13                |
| Staff turnover – overall                                             | 10%                | 11%                 |
| % FE Academic staff achieved/working towards teaching qualification  | 100%               | 100%                |
| % HE Academic staff achieved/ working towards teaching qualification | 90%                | 82%                 |



## Public Benefits statement

Hartpury University is an exempt charity under Part 3 of the Charities Act and is regulated by the Office for Students. The members of the Corporation, who are trustees of the charity, are disclosed on page 31.

In setting and reviewing the University's strategic objectives, the Corporation has had due regard to the Charity Commission's guidance on public benefit and particularly upon its supplementary guidance on the advancement of education. The guidance sets out the requirement that all organisations wishing to be recognised as charities must demonstrate, explicitly, that their aims are for the public benefit.

In delivering its mission, the University provides the following identifiable public benefits through the advancement of education:

- High-quality teaching.
- Widening participation and tackling social exclusion.
- Excellent employment record for students.
- Strong student support systems.
- Links with employers, industry and commerce.

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## Equality, Diversity and Inclusivity

Hartpury is committed to achieving universal acceptance and application of a working and learning environment free from harassment, intimidation, and unlawful discrimination. It is also committed to taking positive action to promote such equality and diversity of opportunity in relation to recruitment (staff and students), promotion, training, learning, benefits, procedures and all terms and conditions of employment and all requirements that govern student regulations.

At Hartpury we are committed to valuing diversity and promoting equality. One of our Corporate Values is promoting respect for all and this means we create an inclusive and accessible environment that enables and promotes belonging and respect for staff, students and the wider community. We create an inclusive approach for both students and staff that promotes diversity, positive behaviours, builds effective relationships and enables all our students to develop and achieve the best possible outcomes. We value others for their contribution, irrespective of personal differences. It is the obligation of all staff and students to respect and act in accordance with the Equality, Diversity & Inclusivity Policy and to actively promote it throughout their life at Hartpury.

Hartpury's commitment to Equality, Diversity and Inclusivity is:

- To confirm the commitment of the University to the principle of equality, diversity and inclusivity for all.
- To ensure Hartpury complies with all laws and directives, relevant to equal opportunities, and procedures are in place to clarify and support this intention.
- To create an inclusive environment where differences are celebrated, and everyone is valued and respected.
- To ensure that Hartpury has a sound system of monitoring and review of progress so that good practice is identified, issues addressed, and a culture of equality and diversity is embedded in all aspects of the work of Hartpury.

The University's Equality, Diversity & Inclusivity Policy together with other associated policies, our Single Equality Scheme and Equality & Inclusivity Objectives are published on the University's website and Internet site.

The Equality, Diversity & Inclusivity Policy will be resourced, implemented and monitored on a planned basis. Our action plans and objectives are updated regularly and monitored by managers and governors.

The University has Disability Confident Employer status and has committed to the principles and objectives of this standard. The University considers applications from disabled persons, bearing in mind the aptitudes of the individuals concerned. Where an existing employee or student becomes disabled, every effort is made to ensure that employment and learning with the University continues. The University's policy is to provide training, career development and opportunities for promotion, which are, as far as possible, identical to those for other employees.

Hartpury University has been awarded the Equality Standard Gold Award. This award recognises that the University plans and promotes good equality and diversity practices within our workplace and with our service users. The University also has 'Mindful Employer Charter' status.

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## Disability statement

Hartpury encourages participation in its learning programmes by all sections of the community and the industries it serves. Hartpury will endeavour to ensure students with special educational needs and/or disabilities, including mental health, are able to follow a programme of study most suitable to their needs with appropriate support. This support will be monitored, reviewed, and changed as necessary.

The Student Disability Policy complies with SEN Code of Practice 2015 and the Equality Act 2010. Hartpury's Equality, Diversity & Inclusivity Policy also states our commitment to ensure that no student receives less favourable treatment on the grounds of any physical or other disability. Hartpury will keep the policy and its implementation under review to ensure that appropriate support is given to students so they can achieve the learning goals or re-negotiate other appropriate learning outcomes within the duration of their course.

Hartpury is committed to responding to individual needs and will endeavour to ensure that all resources are accessible and available to all students throughout their learning journey. At interview and on admission, students will be eligible to receive the commitment outlined in the University Charter. An assessment of any help and support needed which relates to special educational needs / disability will also be conducted. If appropriate, Hartpury will seek professional recommendations, reports, or background evidence to establish the level of support required.

Within resource constraints, Hartpury will make every effort to provide reasonable adjustments to the campus, educational environment, including teaching rooms / timetables and accommodation to ensure a student's needs are met.

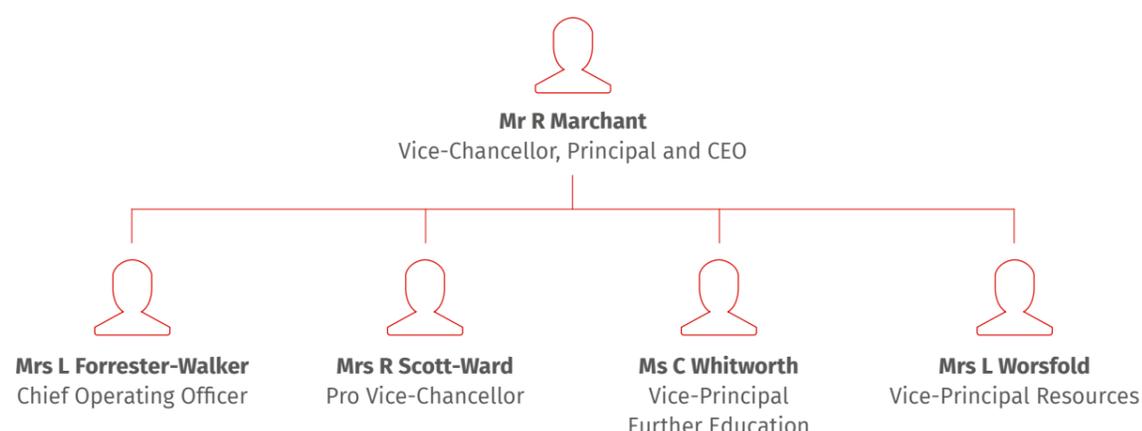
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## Principal Officers and Professional Advisors

The Vice-Chancellor (VC) is the Chief Executive and Head of the University. Under the terms of the Memorandum of Accountability and Assurance with the Office for Students (OfS), the VC is the Accountable Officer of the University, with a general responsibility for ensuring that all public funds are used properly and give value for money. As Accountable Officer, the VC advises the Corporation on its responsibilities under the Memorandum of Accountability and Assurance and has a duty to ensure that it discharges such responsibilities. The VC is required to advise the Corporation if any action or policy under consideration by the Corporation appears to be incompatible with the terms of the Memorandum of Assurance and Accountability. If the Corporation nonetheless chooses to proceed with such an action or policy, the VC is required to inform the Accounting Officer at OfS in writing of the action or policy. The VC may be summoned to appear before the Public Accounts Committee of the House of Commons.

### Key management personnel

Key management personnel are defined as members of the University and College Leadership Team and were represented by the following in 2019/20:



## Board of Governors

A full list of Governors is given on page 31 of this annual report and financial statements. Mrs G Steels acted as Clerk to the Corporation.

## Professional advisers

|                                                                |                                                                                 |
|----------------------------------------------------------------|---------------------------------------------------------------------------------|
| <b>Financial statements auditors and reporting accountants</b> | <b>Mazars LLP</b><br>90 Victoria Street, Bristol BS1 6DP                        |
| <b>Internal auditors</b>                                       | <b>TIAA</b><br>Artillery House, Fort Fareham, Newgate Lane,<br>Fareham PO14 1AH |
| <b>Bankers</b>                                                 | <b>Lloyds</b><br>PO Box 1000, Corn Street, Bristol BX1 1ST                      |
| <b>Solicitors</b>                                              | <b>Birketts</b><br>24 – 26 Museum Street, Ipswich, Suffolk IP1 1HZ              |

## Financial Review

### Financial Results

For the year ended 31 July 2021, the Group suffered a loss of £1,305,171 before other actuarial gains and losses and after taxation (2020: loss £712,421). The loss is stated after depreciation charges of £101,932 (2020: £101,932) on inherited assets. The deficit on Total Comprehensive Income in 2020/21 includes a charge of £6,422,493 for pension costs (2020: £5,498,433), as per note 20.

The table below shows some key financial figures and ratios for the group and its predecessor organisation.

|                                                                                       | 2020/21 | 2019/20 | 2018/19 | 2017/18 |
|---------------------------------------------------------------------------------------|---------|---------|---------|---------|
|                                                                                       | £'000   | £'000   | £'000   | £'000   |
| Total income                                                                          | 42,376  | 39,934  | 40,063  | 35,406  |
| (Deficit)/Surplus for the year (before other actuarial gains and losses and taxation) | (1,251) | (715)   | 2,508   | 223     |
| Income and expenditure unrestricted reserve                                           | (2,648) | 794     | 7,121   | 9,918   |
| General reserve to total income                                                       | (6.2%)  | 2.0%    | 17.8%   | 28.0%   |
| Funding Body income as % of total                                                     | 35.7%   | 32.5%   | 29.6%   | 32.6%   |
| Staff Costs                                                                           | 26,597  | 24,388  | 20,842  | 19,649  |
| Staff Costs as a % of income                                                          | 62.8%   | 61.1%   | 52.0%   | 55.5%   |

The Group has accumulated reserves of £78,324 and cash and short-term investment balances of £6,446,945. The Group's strategy is to accumulate cash balances to fund future capital projects.

Tangible fixed asset additions during the year amounted to £2,790,022. This was split between land and buildings constructed of £50,106, equipment purchased of £891,454 and assets under construction of £1,848,462.

The Group has four subsidiary companies as at the 31 July 2021, Rudgeley Services Limited, Limbury Limited, Hartpury Rugby Ltd and Hartpury College of Further Education. The principal activity of Rudgeley Services Limited is the provision of transport services to the University. Limbury Limited was previously a property development and rental company but did not trade during the year ended 31 July 2021. Hartpury Rugby was incorporated on 2nd June 2017 and its principal activity is the provision of sporting services for Hartpury RFC and Gloucester Hartpury WRFC. Hartpury College of Further Education provides education and training funded by the Education and Skills Funding Agency. Any surpluses generated by the subsidiaries are transferred to the University under gift aid. In the current year, the surpluses generated were £35,400, £- and £14,452 for Rudgeley Services Limited, Limbury Limited and Hartpury Rugby Limited respectively prior to any transfers to the University and taxation. Hartpury College of Further Education has traded since 1st August 2018 and has generated a surplus of £1,202,278.

### Cash flows and liquidity

At £8.06m (2019/20 £4.35m) operating cash flow is more than adequate for operational requirements.

The University's total borrowing and its use of long-term fixed interest rates have been calculated to ensure a reasonable margin between the total cost of servicing debt and operating cash flow.



### Reserves Policy

The University seeks to achieve a return on income of at least 3%. In this way it will increase reserves year on year thereby strengthening the balance sheet, reducing the level of gearing and ensuring ongoing compliance with bank covenants. A healthy level of reserves will also mitigate any movements in the Pensions Reserve. The generation of retained surpluses will allow the accumulation of significant levels of cash for future investment in facilities. The past 2 years performance of the LGPS pension have eroded reserves within the University and thus currently the 3% target is not achieved.

### Value for Money

When considering our strategy and values, one of the key considerations throughout is value for money. The Corporation, Vice-Chancellor, Executive Team and the Heads of Department consider value for money in all their decision-making processes.

We manage our finances to both provide value for money for students, whilst ensuring the long-term financial sustainability of the University. We are committed to being open and transparent about the income streams that we receive and how we spend them.

Our commitments to Value for Money are to:

- simplify wherever possible.
- identify and eliminate process waste
- avoid duplication of effort.
- cut out ineffective processes where safe to do so.
- redefine processes and roles and, critically, commission supporting technology.
- aim for consistency of processes and 'single source of truth' for data.
- implement appropriate changes to processes whilst challenging organisational boundaries.
- apply lean principles to new systems and processes

To achieve good VFM, we seek:

- to promote a culture of continuous improvement.
- to integrate VFM principles within existing planning and review processes and embed the pursuit of economy, efficiency and effectiveness within operational management.
- to ensure that all staff recognise their continuing obligation to seek VFM for the institution as part of their routine activities.
- to respond to opportunities to enhance the economy, efficiency and effectiveness of activities and adopt recognised good practice where this makes sense.
- to actively demonstrate, to both internal and external observers, that the achievement of VFM is sought in all activities undertaken
- to procure goods and services in the most sustainable economic way possible

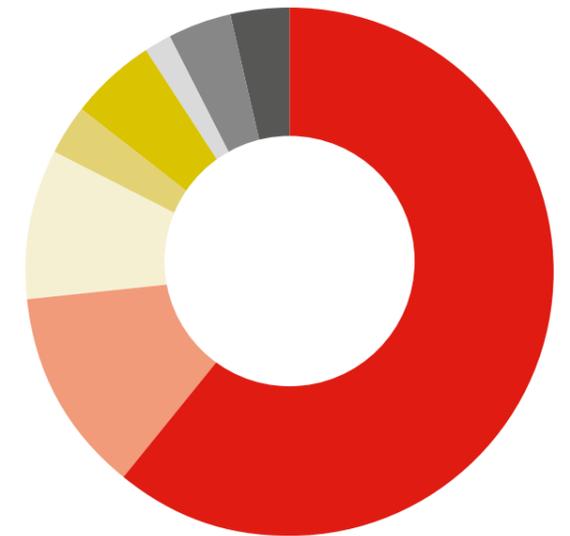
The University spends its income on running its academic departments, providing academic support (such as library, transport and bursaries), management and administration, maintaining its buildings and other facilities, providing residences and catering for students and running its farm and equine departments. Staff costs represent more than half of the College's total expenditure, and these are tightly controlled each year.

For the year ended 31 July 2021, the University suffered a loss of £1,305,171 before other actuarial gains and losses and taxation and generated cash from Operations of £8.06m. Capital expenditure on facilities totalled £2.79m during the year.

| Income                                                        | £'000         |
|---------------------------------------------------------------|---------------|
| Funding Body Teaching Grants                                  | 15,111        |
| Tuition Fees                                                  | 18,477        |
| Other Income (incl. Catering, Accommodation, Farm and Equine) | 8,788         |
| <b>Total Income</b>                                           | <b>42,376</b> |



| How we spend our money              | £'000         |
|-------------------------------------|---------------|
| Staff Costs                         | 26,597        |
| Buildings & Equipment               | 5,486         |
| Administration and Central Services | 4,003         |
| Academic Departments (non-staff)    | 1,355         |
| Bursaries                           | 2,199         |
| Marketing                           | 747           |
| Catering, Transport & Residencies   | 1,743         |
| Equine/Farm                         | 1,497         |
| <b>Total Costs</b>                  | <b>43,627</b> |



## Key Risks and Uncertainties

The University continues to develop and embed the system of internal control, including financial, operational and risk management which is designed to protect the University's assets and reputation.

Based on the strategic plan, the Risk Management Group undertakes a comprehensive review of the risks to which the University is exposed. They identify systems and procedures, including specific preventable actions which should mitigate any potential impact on the University. The internal controls are then implemented, and the subsequent year's appraisal will review their effectiveness and progress against risk mitigation actions. In addition to the annual review, the Risk Management Group will also consider any risks which may arise as a result of a new area of work being undertaken by the University or changes to the external environment.

The University maintains a risk register which is reviewed at each Audit and Risk Management Committee meeting. The risk register identifies the key risks, the likelihood of those risks occurring, their potential impact on the University and the actions being taken to reduce and mitigate the risks. Risks are prioritised using a consistent scoring system.

This is underpinned by operational Risk Registers held within each department of the University.

Outlined below is a description of the principal risk factors that may affect the University. Not all the factors are within the University's control. Other factors besides those identified below may also adversely affect the University.

### 1. Impact of Covid-19 on Recruitment and delivery during 2021/22

Covid -19 impacts negatively on recruitment and retention of students, causes significant financial issues through loss of income and additional costs which in turn impacts on profitability and cashflows.

This risk is mitigated in a number of ways:

- Strong contingency planning of potential scenarios.
- Detailed on-site risk assessments to plan and manage return to campus.
- Good and regular communication with new and returning students prior to enrolment.
- Following government guidance and ensuring Covid-19 mitigation measures on site are effective.
- Clear communication for students, visitors and staff on site to manage the Covid-19 impact and ensure government guidance is followed.

### 2. Recruitment and retention of students in an increasingly competitive environment

Failure to achieve recruitment and retention targets and planned student numbers leading to income targets not being achieved, impacting on Hartpury cash flows and ability to invest in facilities.

This risk is mitigated in a number of ways:

- By ensuring the University is rigorous in delivering high quality education and training.
- Targets set for recruitment and retention are monitored monthly.
- Reporting on KPIs at Corporation and Quality Enhancement and Standards Committee, management accounts to Strategy, Finance and Resources Committee.
- Appropriate monitoring and review embedded within the FE and HE Quality Cycle.
- Increase in marketing and conversion activity.
- Review of accommodation on site and transport routes to maximise recruitment.

### 3. Government funding

Major loss of funding or increase in delivery costs due to changing government priorities, policies and new funding mechanisms and the ability for Hartpury to respond promptly to such changing circumstances. "Brexit" has been assessed to have a medium impact on the university as we have a relatively small proportion of EU students each year (around 5% of total students), and we have small amounts of Erasmus and other EU funding and have no pan European research.

This risk is mitigated in a number of ways:

- Funding is derived through a number of direct and indirect contractual arrangements.
- By ensuring the University is rigorous in delivering high quality education and training.
- Developing an understanding of the impact of "Brexit" on the supply chain and developing a process for mitigating any impacts of loss of supply or increased pricing of imports.
- Considerable focus and investment are placed on maintaining and managing key relationships with the various funding bodies.
- Ensuring the University focuses on priority sectors which will continue to benefit from public funding.
- The University has diversified its income stream across HE, FE and other commercial areas.
- Rigorous cost control to ensure the University delivers surpluses year on year, wherever possible.

### 4. Funding future capital expenditure

The University has invested more than £58m in its estate since incorporation as a College and demand continues to require more and improved facilities. The provision of on-site residential accommodation is a limiting factor in recruiting students from outside the immediate area. The financial challenges facing the sector, together with the University's current level of borrowing means the availability of funds from external sources for capital projects is limited.

As a result, the University has embarked on a strategy to accumulate cash reserves from operating surpluses and through philanthropic donations so that further residential accommodation and sports facilities can be built with a substantial contribution from the University's own funds and philanthropy with the balance coming from bank loans. In the meantime, the University is managing the risk of losing students by targeting students from the local area and encouraging others to find alternative accommodation locally.

### 5. Protection of Student Experience

Failure to be able to protect student experience as student numbers grow. As numbers increase there will be increasing demand on facilities within Hartpury, for example Learning Centres, study facilities and food and beverage outlets. Investment will be required in these assets plus in areas like IT infrastructure to ensure that the student experience is not impacted negatively.

This risk is mitigated by:

- Plans developed to grow and improve facilities and staffing levels to match growth in student numbers.
- Monitoring of student satisfaction and regular engagement with students throughout the year to gauge satisfaction and respond to concerns.

### 6. Potential impact of a Cyber Security breach

Failure to adequately protect the IT infrastructure to mitigate risks of cyber-attacks which results in loss of IT systems and/or a data breach.

This risk is mitigated by:

- Regular engagement with JISC and other agencies to ensure mitigations are current and responding to the latest attempted cyber breaches or successful attacks
- Specific mitigations include:
  - Email filtering.
  - Staff training on cyber risk awareness being introduced, use of malware and anti-virus software on all laptops and PCs.

- All servers have anti-virus/malware software and this automatically monitors for 'rogue' processes for file encryption and will terminate the process immediately.
- Servers are checked nightly and where appropriate, patched with the latest patches.
- Weekly vulnerability scans across our infrastructure.
- Firewall is configured to manage both outbound as well as inbound un-approved traffic. This is also complemented using hourly updated blacklists for malware known internet sites.
- Regular backups of all our information and weekly performed sample restore checks. Our backup system also has built in malware detection checks and will alert us if there is any ransomware present.

### Payment Performance

Unless otherwise agreed, it is the University's policy to pay all of its suppliers within 30 days of the end of the month in which it receives the invoice for goods or services or if later, after acceptance of the goods and services in question. These terms are published on the University's website.

### Events after the end of the reporting period

In October 2021, the University was successful, in partnership with Forest of Dean Council, in securing a £20m Levelling Up Fund capital grant from the Government. Hartpury will receive £10m of this fund over the next 2 years for the development of the new University Learning Hub.

## Corporate Governance

The following statement is provided to enable readers of the annual report and financial statements of the University to obtain a better understanding of its governance and legal structure. This statement covers the period from 1 August 2020 to 31 July 2021 and up to the date of approval of the annual report and financial statements. The University came into existence on 13 September 2018, with the conversion from a Further Education Corporation to a Higher Education Corporation from that date. The Further Education Corporation operated in accordance with the Code of Good Governance for Colleges as set out below.

The University endeavours to conduct its business:

- In accordance with the seven principles identified by the Committee on Standards in Public Life (selflessness, integrity, objectivity, accountability, openness, honesty and leadership);
- In full accordance with the guidance to colleges from the Association of Colleges in The Code of Good Governance for English Colleges (“the Code”); and the guidance to universities from the Committee of University Chairs – The Higher Education Code of Governance.

In the opinion of the Governors, the University either complies with or exceeds all the provisions within the Codes, and it has complied throughout the year ended 31 July 2021. The Corporation recognises that, as a body entrusted with both public and private funds, it has a particular duty to always observe the highest standards of corporate governance. In carrying out its responsibilities, it takes full account of The Code of Good Governance for English Colleges issued by the Association of Colleges in March 2015, which it formally adopted in May 2015 and The Higher Education Code of Governance, updated September 2020 which it used to review its operation during the year and did not identify any areas of concern.

The University is an exempt charity within the meaning of Part 3 of the Charities Act 2011. The Governors, who are also the Trustees for the purposes of the Charities Act 2011, confirm that they have had due regard for the Charities Commission’s guidance on public benefit and that the required statements appear elsewhere in these financial statements.

## The University Corporation

Listed in the table below (Terms of office were aligned to terms of office for Hartpury College Corporation to support good practice in relation to length of overall term).

Committee Key:

S&G – Search and Governance, QuEST – Quality and Enhancement of Standards, A&R Audit and Risk Management  
SFR – Strategy, Finance and Resources, R&E – Remuneration and Employment), Bus – Business Committee – Interim  
Governance arrangement relating to COVID response Mar – Sept 2020

| Name                                                 | Date of                          | Term of office | Status of appointment       | Committees served    | Attendance | Note                   |
|------------------------------------------------------|----------------------------------|----------------|-----------------------------|----------------------|------------|------------------------|
| Mr R Marchant                                        | 1 Sept 2012                      | Ex Officio     | Vice-Chancellor & Principal | S&G, SFR, QuEST, Bus | 88%        |                        |
| Mr E Keene (Chair)                                   | 9 Aug 2018                       | 4 years        |                             | SFR, R&E, S&G, Bus   | 100%       |                        |
| Mr C Whitehouse                                      | 3 June 2017<br>Reapp 3 June 2021 | 4 years        |                             | SFR, R&E, S&G, Bus   | 100%       |                        |
| Professor I Robinson                                 | 1 Sept 2020                      | 4 years        |                             | QUEST, A&R           | 85%        | And R&E from June 2021 |
| Dr J Selby                                           | 24 Mar 2019                      | 4 years        |                             | QuEST, A&R           | 100%       |                        |
| Mr D Seymour                                         | 1 Sept 2020                      | 2 years        |                             | S&G, R&E, Bus        | 100%       |                        |
| Mr C Moody                                           | 1 Sept 2020                      | 4 years        |                             | QuEST                | 89%        |                        |
| Ms L Oliver                                          | 12 July 2018                     | 4 years        |                             | A&R                  | 78%        |                        |
| Mr J Goodenough                                      | 1 Sept 2020                      | 1 year         | Student                     | QuEST                | 100%       | End of Term            |
| Mr H Hodgkins                                        | 1 Feb 2018                       | 4 years        |                             | SFR, S&G, Bus        | 100%       |                        |
| Mr W Marshall                                        | 1 Sept 2018                      | 4 years        |                             | SFR, Bus             | 100%       |                        |
| Ms J Arroud                                          | 1 Nov 2018                       | 4 years        | Staff                       | QuEST                | 100%       |                        |
| Ms A Blackburn                                       | 15 Oct 2019                      | 4 years        | Co-opted                    | Quest, Bus           | 100%       | And S&G from June 2021 |
| University Board Overall Total Percentage Attendance |                                  |                |                             |                      | 95%        |                        |

It is the Corporation's responsibility to bring independent judgement to bear on issues of strategy, performance, resources and standards of conduct.

The Corporation is provided with regular and timely information on the overall financial performance of the University together with other information such as performance against funding targets, proposed capital expenditure, quality matters and personnel related matters such as health and safety and environmental issues. The Corporation meets each term, as a minimum.

The Corporation usually conducts its business through a number of committees. Please see note below relating to the establishment of a Business Committee to respond to the covid-19 pandemic. Each committee has terms of reference, which have been approved by the Corporation. These committees are as follows:

|                                   |         |
|-----------------------------------|---------|
| Strategy, Finance and Resources   | (SFR)   |
| Remuneration and Employment       | (R&E)   |
| Audit and Risk Management         | (A&R)   |
| Search and Governance             | (S&G)   |
| Quality Enhancement and Standards | (QuEST) |

Full minutes of all meetings, except those deemed confidential by the Corporation, are available on the University's website at [www.hartpury.ac.uk](http://www.hartpury.ac.uk) or from the Clerk to the Corporation at:

Hartpury University  
Hartpury House  
Hartpury  
Gloucester  
GL19 3BE

The Clerk to the Corporation maintains a register of financial and personal interests of the governors. The register is available for inspection at the above address.

All governors are able to take independent professional advice in furtherance of their duties at the University's expense and have access to the Clerk to the Corporation, who is responsible to the Corporation for ensuring that all applicable procedures and regulations are complied with. The appointment, evaluation and removal of the Clerk are matters for the Corporation as a whole.

Formal agendas, papers and reports are supplied to governors in a timely manner, prior to Board meetings. Briefings are provided on regular basis.

The Corporation has a strong and independent non-executive element and no individual or group dominates its decision-making process. The Corporation considers that each of its non-executive members is independent

of management and free from any business or other relationship, which could materially interfere with the exercise of their independent judgement.

There is a clear division of responsibility in that the roles of the Chair and the Accounting Officer are separate. Chair and the Accounting Officer are separate.

#### **Appointments to the Corporation**

Any new appointments to the Corporation are a matter for the consideration of the Corporation as a whole. The Corporation has a Search and Governance committee consisting of five members of the Corporation including the Vice-Chancellor and Principal, which is responsible for the selection and nomination of any new member for the Corporation's consideration. The Corporation is responsible for ensuring that appropriate training is provided as required.

Members of the Corporation are appointed for a term of office not exceeding four years. Members may be considered for re-appointment by the Search and Governance Committee – bearing in mind the need to balance renewal and corporate memory

#### **Corporation performance**

The Corporation assesses its performance in a number of ways including 1:1 meetings between the Chair and governors, regular self-assessment and review of performance indicators.

#### **Remuneration and Employment Committee**

Throughout the year ended 31 July 2020, the University's Remuneration and Employment Committee comprised three members of the Corporation. The committee's responsibilities are to make recommendations to the Board on the remuneration and benefits package of the Principal and other senior members of staff.

Details of remuneration for the year ended 31 July 2020 are set out in note 6 to the financial statements.

#### **Audit and Risk Management Committee**

The Audit and Risk Management Committee comprises three members of the Corporation and an external Co-opted Member. Membership does not include the Corporation Chair or Vice-Chancellor. The Committee operates in accordance with written terms of reference approved by the Corporation.

The Audit and Risk Management Committee meets three times per year and provides a forum for reporting by the University's internal, reporting accountants and financial statements auditors, who have access to the Committee for independent discussion, without the presence of the University management. The Committee also receives and considers reports from the main HE funding bodies as they affect the University's business.

The Committee also reviews risk management processes and risk following management review and advises the Corporation.

The University's internal auditors review the systems of internal control, risk management controls and governance processes in accordance with an agreed plan of input and report their findings to management and the Audit and Risk Management Committee. Management is responsible for the implementation of agreed audit recommendations and internal audit undertakes periodic follow-up reviews to ensure such recommendations have been implemented.

The Audit and Risk Management Committee also advises the Corporation on the appointment of internal, reporting accountants and financial statements auditors and their remuneration for audit and non-audit work as well as reporting annually to the Corporation.

#### **The Strategy, Finance and Resources Committee**

The Strategy, Finance and Resources Committee comprises five members of the Corporation including the Vice-Chancellor. The Committee operates in accordance with written terms of reference approved by the Corporation.

The Strategy, Finance and Resources Committee usually meets four times per year and ensures that annual estimates of income and expenditure and annual financial accounts are prepared for approval by the Corporation and that financial performance against these annual estimates of income and expenditure are adequately monitored on behalf of the Board of Governors, that statements of financial performance are presented to the Corporation on a regular basis and that appropriate action is taken on matters raised as a consequence of such reports.

The Committee also ensures that a capital budget is prepared for approval by the Board, against which projects can be prioritised and to assist the University in identifying necessary funding sources and strategies to undertake such projects and to recommend major capital resource developments for final approval by the Board.

#### **Internal control**

##### **Scope of responsibility**

The Corporation is ultimately responsible for the University's system of internal control and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and can provide only reasonable and not absolute assurance against material misstatement or loss.

The Corporation has delegated the day-to-day responsibility to the Vice-Chancellor, as Accounting Officer, for maintaining a sound system of internal control that supports the achievement of the University's policies, aims and objectives. The Accounting Officer is responsible for ensuring that public funds and assets for which he is personally responsible are safeguarded, ensuring that the contractual responsibilities under its funding agreements and contracts with ESFA are met, in accordance with the responsibilities assigned to him in the Financial Memorandum between Hartpury University and the funding bodies. He is also responsible for reporting to the Board any material weaknesses or breakdowns in internal control.

#### **The purpose of the system of internal control**

The system of internal control is designed to manage risk to a reasonable level rather than to eliminate all risk of failure to achieve policies, aims and objectives; it can therefore only provide reasonable and not absolute assurance of effectiveness. The system of internal control is based on an ongoing process designed to identify and prioritise the risks to the achievement of University policies, aims and objectives, to evaluate the likelihood of those risks being realised and the impact should they be realised, and to manage them efficiently, effectively and economically. The system of internal control has been in place in Hartpury University for the year ended 31 July 2020 and up to the date of approval of the annual report and accounts.

#### **Capacity to handle risk**

The Corporation has reviewed the key risks to which the University is exposed together with the operating, financial and compliance controls that have been implemented to mitigate those risks. The Corporation is of the view that there is a formal ongoing process for identifying, evaluating and managing the University's significant risks that has been in place for the period ending 31 July 2020 and up to the date of approval of the annual report and accounts. This process is regularly reviewed by the Corporation.

#### **The risk and control framework**

The system of internal control is based on a framework of regular management information, administrative procedures including the segregation of duties, and a system of delegation and accountability. In particular, it includes:

- comprehensive budgeting systems with an annual budget, which is reviewed and agreed by the Corporation
- regular reviews by the Corporation of periodic and annual financial reports which indicate financial performance against forecasts
- setting targets to measure financial and other performance

- clearly defined capital investment control guidelines
- the adoption of formal project management disciplines, where appropriate.

Hartpury University has an internal audit service, which operates in accordance with the requirements of the OFS Audit Code of Practice. The work of the internal audit service is informed by an analysis of the risks to which the University is exposed, and annual internal audit plans are based on this analysis. The analysis of risks and the internal audit plans are endorsed by the Corporation on the recommendation of the Audit Committee. At minimum, annually, the Head of Internal Audit (HIA) provides the Corporation with a report on internal audit activity in the University. The report includes the HIA's independent opinion on the adequacy and effectiveness of the University's system of risk management, controls, and governance processes.

#### Review of effectiveness

As Accounting Officer, the Vice-Chancellor has responsibility for reviewing the effectiveness of the system of internal control. His review of the effectiveness of the system of internal control is informed by:

- the work of the internal auditors
- the work of the executive managers within the University who have responsibility for the development and maintenance of the internal control framework
- comments made by the University's financial statements auditors, the reporting accountant for regularity assurance in their management letters and other reports.

The Accounting Officer has been advised on the implications of the result of his review of the effectiveness of the system of internal control by the Audit Committee, which oversees the work of the internal auditor and other sources of assurance (and risk committee, if appropriate), and a plan to address weaknesses and ensure continuous improvement of the system is in place.

The senior management team receives reports setting out key performance and risk indicators and considers possible control issues brought to their attention by early warning mechanisms, which are embedded within the departments and reinforced by risk awareness training. The senior management team and the Audit Committee also receive regular reports from internal audit and other sources of assurance, which include recommendations for improvement.

During 2019/20 there have been no significant internal control weaknesses or failures. The Internal Auditors did not raise any significant control concerns through their work in the period.

During the period of Lockdown due to Covid-19 the Internal Auditors were able to complete their work remotely and fulfil their contractual commitment and the Audit Committee continued to meet as planned.

The Audit Committee's role in this area is confined to a high-level review of the arrangements for internal control. The Corporation's agenda includes a regular item for consideration of risk and control and receives reports thereon from the senior management team and the Audit Committee. The emphasis is on obtaining the relevant degree of assurance and not merely reporting by exception. At its November 2020 meeting, the Corporation carried out the annual assessment for the year ended 31 July 2020 by considering documentation from the senior management team and internal audit and taking account of events since 31 July 2020.

Based on the advice of the Audit Committee and the Accountable Officer, the Corporation is of the opinion that the University has an adequate and effective framework for governance, risk management and control, and has fulfilled its statutory responsibility for "the effective and efficient use of resources, the solvency of the institution and the body and the safeguarding of their assets".

Approved by order of the members of the Corporation on 24 November 2020 and signed on its behalf by:

E Keene  
Chair of Governors

R Marchant  
Vice-Chancellor




## Statement of Corporation responsibilities in respect of the Annual Report and the financial statements

In accordance with the Education Reform Act 1988, the Board of Governors of the University is responsible for the administration and management of the affairs of the University and is required to present audited financial statements for each financial year.

The Board of Governors is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the University and to enable it to ensure that the financial statements are prepared in accordance with the Education Reform Act 1988, the Statement of Recommended Practice on Accounting for Further and Higher Education and other relevant accounting standards. In addition, the terms and conditions of registration with the OfS and the Board of Governors require the University, through its Accounting Officer the Vice Chancellor, to present financial statements for the financial year which give a true and fair view of the state of affairs of the University and the results and cash flows for that year.

In causing the financial statements to be prepared, the Board of Governors has ensured that:

- the going concern basis of accounting is appropriate;
- suitable accounting policies are selected and consistently applied;
- judgements and estimates are reasonable and prudent; and
- applicable accounting standards have been applied, subject to disclosure and explanation in the financial statements of any material departures therefrom.

The Board of Governors has taken reasonable steps to:

- fulfil its responsibilities under the Articles and to ensure that funds from the OfS and other publicly funded bodies, including research councils, are used only for the purposes for which they have been granted and in accordance with the registration terms and conditions issued by the OfS and any other conditions which it may from time to time prescribe;
- ensure that appropriate financial and management controls are in place to safeguard public and other funds;
- safeguard the assets of the University and prevent and detect fraud and other irregularities;
- secure the economical, efficient and effective management of the University's resources and expenditure.

The key elements of the University's system of internal financial control include:

- Board of Governors' approval of annual financial estimates of income and expenditure and monitoring

- of the financial performance of the University;
- A comprehensive set of financial regulations approved by the Board of Governors, which defines the responsibilities and delegated authority of management post holders, and detail financial controls, policies and guidelines;
- A comprehensive planning and budgeting process, which integrates the preparation of annual income, expenditure and capital budgets;
- Clearly defined and formalised requirements for approval and control of expenditure.

Approved by order of the members of the Board of Governors on 15 December 2021 and signed on its behalf by:

E Keene  
Chair of Governors



## Independent auditor's report to the Corporation of Hartpury University Report on the audit of the financial statements

### Opinion

We have audited the financial statements of Hartpury University ('the University') and its subsidiaries ('the Group') for the year ended 31 July 2021 which comprise the Consolidated and University Statement of Comprehensive Income, the Consolidated and University Statement of Changes in Reserves, the Consolidated and University Statement of Financial Position, the Consolidated Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard Applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Group's and University's affairs as at 31 July 2021 and of the Group's and University's income and expenditure, gains and losses, changes in reserves and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Statement of Recommended Practice – Accounting for Further and Higher Education.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the University Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Board of Governors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's and University's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Board of Governors with respect to going concern are described in the relevant sections of this report.

### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Board of Governors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of Board of Governors

As explained more fully in the Statement of Responsibilities of the Board of Governors set out on page 35, the Board of Governors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Governors are responsible for assessing the Group and University's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless

the Board of Governors either intend to liquidate all or part of the University Group or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. Based on our understanding of the University Group and its operations, we identified that the principal risks of non-compliance with laws and regulations related to the OfS requirements, UK tax legislation, pensions legislation, employment regulation and health and safety regulation, anti-bribery, corruption and fraud, money laundering, non-compliance with implementation of government support schemes relating to COVID-19, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the preparation of the financial statements, such as the OfS Accounts Direction.

We evaluated the Board of Governors' and management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, in particular in relation to loss reserves, and significant one-off or unusual transactions.

Our audit procedures were designed to respond to those identified risks, including non-compliance with laws and regulations (irregularities) and fraud that are material to

the financial statements. Our audit procedures included but were not limited to:

- Discussing with the Board of Governors and management their policies and procedures regarding compliance with laws and regulations;
- Communicating identified laws and regulations throughout our engagement team and remaining alert to any indications of non-compliance throughout our audit; and
- Considering the risk of acts by the University Group which were contrary to applicable laws and regulations, including fraud.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the Board of Governors and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

### Other Required Reporting

#### Opinion on other matters prescribed in the OfS Audit Code of Practice issued under the Further and Higher Education Act 1992

In our opinion, in all material respects:

- funds from whatever source administered by the provider for specific purposes have been properly applied to those purposes and managed in accordance with relevant legislation;
- funds provided by OfS, UK Research and Innovation (including Research England), the Education and Skills Funding Agency and the Department for



Education have been applied in accordance with the relevant terms and conditions; and

- the requirements of the OfS's accounts direction have been met.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the OfS Audit Code of Practice requires us to report to you if, in our opinion:

- the provider's grant and fee income, as disclosed in the notes to the accounts, is materially misstated; or
- the provider's expenditure on access and participation activities, as disclosed in the accounts, has been materially misstated.

**Use of the audit report**

This report is made solely to the Board of Governors as a body in accordance with paragraph 13(2) of the University's articles and section 124B of the Education Reform Act 1988. Our audit work has been undertaken so that we might state to the Board of Governors those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group and University and the Board of Governors as a body for our audit work, for this report, or for the opinions we have formed.

Mr R Bott (Senior Statutory Auditor) for and on behalf of Mazars LLP  
Chartered Accountants and Statutory Auditor  
90 Victoria Street, Bristol BS1 6AN

15th December 2021

**Hartpury University Financial Statements**  
**Year ended 31st July 2020**



Consolidated and University Statements of Comprehensive Income and Expenditure  
Year ended 31 July 2021

|                                                                 | Notes | Year ended 31 July 2021 |                    | Year ended 31 July 2020 |                    |
|-----------------------------------------------------------------|-------|-------------------------|--------------------|-------------------------|--------------------|
|                                                                 |       | Group                   | University         | Group                   | University         |
|                                                                 |       | £                       | £                  | £                       | £                  |
| <b>INCOME</b>                                                   |       |                         |                    |                         |                    |
| Funding body grants                                             | 2     | 15,111,315              | 3,058,160          | 12,986,593              | 2,313,365          |
| Tuition fees and education contracts                            | 3     | 18,476,803              | 18,174,633         | 16,508,633              | 16,074,272         |
| Other income                                                    | 4     | 8,787,680               | 15,710,366         | 10,425,336              | 13,353,928         |
| Investment income                                               | 5     | 372                     | 372                | 11,057                  | 350                |
| Donations and endowments                                        |       | -                       | -                  | 2,500                   | -                  |
| <b>Total income</b>                                             |       | <b>42,376,170</b>       | <b>36,943,531</b>  | <b>39,934,119</b>       | <b>31,741,915</b>  |
| <b>EXPENDITURE</b>                                              |       |                         |                    |                         |                    |
| Staff costs                                                     | 6     | 26,597,143              | 19,790,700         | 24,387,845              | 17,942,399         |
| Other operating expenses                                        | 7     | 13,051,633              | 13,365,434         | 12,305,964              | 11,948,225         |
| Depreciation                                                    | 9     | 2,828,422               | 2,972,924          | 2,619,130               | 2,763,631          |
| Interest and other finance costs                                | 8     | 1,150,216               | 1,150,216          | 1,335,808               | 1,335,808          |
| <b>Total expenditure</b>                                        |       | <b>43,627,414</b>       | <b>37,279,274</b>  | <b>40,648,747</b>       | <b>33,990,063</b>  |
| <b>(Deficit)/Surplus before other gains and losses</b>          |       | <b>(1,251,244)</b>      | <b>(335,743)</b>   | <b>(714,628)</b>        | <b>(2,248,148)</b> |
| Surplus on disposal of assets                                   |       | (53,927)                | (53,927)           | 2,207                   | 32,207             |
| <b>(Deficit)/Surplus before taxation</b>                        |       | <b>(1,305,171)</b>      | <b>(389,670)</b>   | <b>(712,421)</b>        | <b>(2,215,941)</b> |
| Taxation                                                        |       | (504)                   | -                  | (88)                    | -                  |
| <b>(Deficit)/Surplus for the year after taxation</b>            |       | <b>(1,305,675)</b>      | <b>(389,670)</b>   | <b>(712,509)</b>        | <b>(2,215,941)</b> |
| Actuarial (loss) in respect of pensions schemes                 | 16/20 | (2,238,986)             | (2,238,986)        | (5,702,504)             | (5,702,504)        |
| <b>Total Comprehensive Income for the year</b>                  |       | <b>(3,544,661)</b>      | <b>(2,628,656)</b> | <b>(6,415,013)</b>      | <b>(7,918,445)</b> |
| <b>Represented by:</b>                                          |       |                         |                    |                         |                    |
| Restricted comprehensive income                                 |       | -                       | -                  | 13,207                  | -                  |
| Unrestricted comprehensive income                               |       | (3,544,661)             | (2,628,656)        | (6,428,220)             | (7,918,445)        |
|                                                                 |       | (3,544,661)             | (2,628,656)        | (6,415,013)             | (7,918,445)        |
| <b>(Deficit)/Surplus for the year attributable to:</b>          |       |                         |                    |                         |                    |
| Group                                                           |       | (3,544,661)             | (2,628,656)        | (6,428,220)             | (7,918,445)        |
|                                                                 |       | (3,544,661)             | (2,628,656)        | (6,428,220)             | (7,918,445)        |
| <b>Total Comprehensive Income for the year attributable to:</b> |       |                         |                    |                         |                    |
| Group                                                           |       | (3,544,661)             | (2,628,656)        | (6,428,220)             | (7,918,445)        |
|                                                                 |       | (3,544,661)             | (2,628,656)        | (6,428,220)             | (7,918,445)        |

The notes on pages 44 to 63 form part of these financial statements.  
All activities relate to continuing operations.

Consolidated and University Statements of Changes in Reserves  
Year ended 31 July 2020

|                                                                  | Income and expenditure |                  | Revaluation reserves | Total excluding Non-controlling interest | Total            |
|------------------------------------------------------------------|------------------------|------------------|----------------------|------------------------------------------|------------------|
|                                                                  | Unrestricted           | Restricted       |                      |                                          |                  |
|                                                                  | £                      | £                |                      |                                          |                  |
| <b>Group</b>                                                     |                        |                  |                      |                                          |                  |
| <b>Balance at 31 July 2019</b>                                   | 7,120,738              | 1,004,968        | 1,912,292            | 10,037,998                               | 10,037,998       |
| (Deficit)/Surplus for the year                                   | (725,716)              | 13,207           | -                    | (712,509)                                | (712,509)        |
| Other comprehensive income                                       | (5,702,504)            | -                | -                    | (5,702,504)                              | (5,702,504)      |
| Total comprehensive income for the year                          | (6,428,220)            | 13,207           | -                    | (6,415,013)                              | (6,415,013)      |
| Transfer between revaluation and income and expenditure reserves | 101,932                | -                | (101,932)            | -                                        | -                |
| <b>Balance at 31 July 2020</b>                                   | <b>794,450</b>         | <b>1,018,175</b> | <b>1,810,360</b>     | <b>3,622,985</b>                         | <b>3,622,985</b> |
| (Deficit)/Surplus for the year                                   | (1,305,675)            | -                | -                    | (1,305,675)                              | (1,305,675)      |
| Other comprehensive income                                       | (2,238,986)            | -                | -                    | (2,238,986)                              | (2,238,986)      |
| Total comprehensive income for the year                          | (3,544,661)            | -                | -                    | (3,544,661)                              | (3,544,661)      |
| Transfer between revaluation and income and expenditure reserves | 101,932                | -                | (101,932)            | -                                        | -                |
| <b>Balance at 31 July 2021</b>                                   | <b>(2,648,279)</b>     | <b>1,018,175</b> | <b>1,708,428</b>     | <b>78,324</b>                            | <b>78,324</b>    |
| <b>University</b>                                                |                        |                  |                      |                                          |                  |
| <b>Balance at 31 July 2019</b>                                   | 12,224,888             | -                | 1,899,622            | 14,124,510                               | 14,124,510       |
| Deficit for the year                                             | (2,215,941)            | -                | -                    | (2,215,941)                              | (2,215,941)      |
| Other comprehensive income                                       | (5,702,504)            | -                | -                    | (5,702,504)                              | (5,702,504)      |
| Total comprehensive income for the year                          | (7,918,445)            | -                | -                    | (7,918,445)                              | (7,918,445)      |
| Transfer between revaluation and income and expenditure reserves | 101,932                | -                | (101,932)            | -                                        | -                |
| <b>Balance at 31 July 2020</b>                                   | <b>4,408,375</b>       | <b>-</b>         | <b>1,797,690</b>     | <b>6,206,065</b>                         | <b>6,206,065</b> |
| Deficit for the year                                             | (389,670)              | -                | -                    | (389,670)                                | (389,670)        |
| Other comprehensive income                                       | (2,238,986)            | -                | -                    | (2,238,986)                              | (2,238,986)      |
| Total comprehensive income for the year                          | (2,628,656)            | -                | -                    | (2,628,656)                              | (2,628,656)      |
| Transfer between revaluation and income and expenditure reserves | 101,932                | -                | (101,932)            | -                                        | -                |
| <b>Balance at 31 July 2021</b>                                   | <b>1,881,651</b>       | <b>-</b>         | <b>1,695,758</b>     | <b>3,577,409</b>                         | <b>3,577,409</b> |

## Statement of Financial Position as at 31 July 2021

|                                                              | Notes | Group<br>2021<br>£ | University<br>2021<br>£ | Group<br>2020<br>£ | University<br>2020<br>£ |
|--------------------------------------------------------------|-------|--------------------|-------------------------|--------------------|-------------------------|
| <b>Non-current assets</b>                                    |       |                    |                         |                    |                         |
| Tangible Fixed Assets                                        | 9     | 51,635,747         | 57,299,504              | 51,968,045         | 57,776,304              |
| Investments                                                  | 10    | -                  | 202                     | -                  | 202                     |
|                                                              |       | <b>51,635,747</b>  | <b>57,299,706</b>       | <b>51,968,045</b>  | <b>57,776,506</b>       |
| <b>Current Assets</b>                                        |       |                    |                         |                    |                         |
| Stocks                                                       | 11    | 558,045            | 558,045                 | 485,214            | 485,214                 |
| Trade and other receivables                                  | 12    | 1,142,847          | 1,165,816               | 746,200            | 772,730                 |
| Cash and cash equivalents                                    | 17    | 6,446,945          | 3,373,086               | 2,601,113          | 1,309,508               |
|                                                              |       | <b>8,147,837</b>   | <b>5,096,947</b>        | <b>3,832,527</b>   | <b>2,567,452</b>        |
| <b>Less: Creditors – amounts falling due within one year</b> | 13    | (9,778,346)        | (8,892,330)             | (7,137,735)        | (9,098,041)             |
| <b>Net current liabilities</b>                               |       | (1,630,509)        | (3,795,383)             | (3,305,208)        | (6,530,589)             |
| <b>Total assets less current liabilities</b>                 |       | <b>50,005,238</b>  | <b>53,504,323</b>       | <b>48,662,837</b>  | <b>51,245,917</b>       |
| Creditors – amounts falling due after more than one year     | 14    | (25,296,594)       | (25,296,594)            | (25,406,650)       | (25,406,650)            |
| <b>Provisions</b>                                            |       |                    |                         |                    |                         |
| Defined benefit obligations                                  | 20    | (24,518,000)       | (24,518,000)            | (19,514,000)       | (19,514,000)            |
| Other provisions                                             | 16    | (112,320)          | (112,320)               | (119,202)          | (119,202)               |
| <b>Total net assets</b>                                      |       | <b>78,324</b>      | <b>3,577,409</b>        | <b>3,622,985</b>   | <b>6,206,065</b>        |
| <b>Unrestricted Reserves</b>                                 |       |                    |                         |                    |                         |
| Income and expenditure account                               |       | (2,648,279)        | 1,881,651               | 794,450            | 4,408,375               |
| Revaluation reserve                                          |       | 1,708,428          | 1,695,758               | 1,810,360          | 1,797,690               |
| <b>Restricted Reserves</b>                                   |       |                    |                         |                    |                         |
| Income and expenditure account                               |       | 1,018,175          | -                       | 1,018,175          | -                       |
| <b>Total reserves</b>                                        |       | <b>78,324</b>      | <b>3,577,409</b>        | <b>3,622,985</b>   | <b>6,206,065</b>        |

The financial statements on pages 40 to 63 were approved and authorised for issue by the Corporation on 15 December 2021 and were signed on its behalf on that date by:

E Keene  
Chair of Governors



R Marchant  
Accounting Officer



## Consolidated Statement of Cash Flows Year ended 31 July 2021

|                                                                               | 2021<br>£          | 2020<br>£          |
|-------------------------------------------------------------------------------|--------------------|--------------------|
| <b>Cash flow from operating activities</b><br>(Deficit)/Surplus from the year | <b>(1,305,675)</b> | <b>(712,509)</b>   |
| <b>Adjustments for non-cash items</b>                                         |                    |                    |
| Depreciation                                                                  | 2,828,422          | 2,619,130          |
| (Increase)/Decrease in stocks                                                 | (72,831)           | 123,981            |
| (Increase)/Decrease in debtors                                                | (396,647)          | 438,531            |
| Increase/(Decrease) in creditors due within one year                          | 2,491,846          | (1,603,155)        |
| Increase in creditors due after one year                                      | 843,032            | 154,393            |
| (Decrease) in provisions                                                      | (7,868)            | (6,971)            |
| Pension costs less contributions payable                                      | 2,766,000          | 2,279,000          |
| <b>Adjustment for investing or financing activities</b>                       |                    |                    |
| Investment income                                                             | (372)              | (350)              |
| Interest payable                                                              | 859,216            | 1,059,808          |
| Loss/(Profit) on sale of fixed assets                                         | 53,927             | (2,207)            |
| <b>Net cash flows from operating activities</b>                               | <b>8,059,050</b>   | <b>4,349,651</b>   |
| <b>Cash flows from investing activities</b>                                   |                    |                    |
| Proceeds from sale of fixed assets                                            | 12,210             | 6,634              |
| Investment income                                                             | 372                | 350                |
| Payment made to acquire fixed assets                                          | (2,272,302)        | (4,109,038)        |
|                                                                               | <b>(2,259,720)</b> | <b>(4,102,054)</b> |
| <b>Cash flows from financing activities</b>                                   |                    |                    |
| Interest paid                                                                 | (845,759)          | (1,050,238)        |
| Interest element of finance lease rental payments                             | (13,457)           | (9,570)            |
| New secured loans                                                             | 92,837             | 7,171,348          |
| Repayments of amounts borrowed                                                | (1,065,570)        | (7,547,201)        |
| Capital element of finance lease rental payments                              | (121,549)          | (69,885)           |
|                                                                               | <b>(1,953,498)</b> | <b>(1,505,546)</b> |
| <b>(Decrease)/Increase in cash and cash equivalents in the year</b>           | <b>3,845,832</b>   | <b>(1,257,949)</b> |
| Cash and cash equivalents at beginning of the year                            | 2,601,113          | 3,859,062          |
| Cash and cash equivalents at the end of the year                              | 6,446,945          | 2,601,113          |

The notes on pages 44 to 63 form part of these financial statements

## Notes to the financial statements Year Ended 31 July 2020

### 1. Statement of Principal Accounting Policies

#### General Information

The Institution of Hartpury University in Gloucestershire is registered with the Office for Students. The address of the registered office is Hartpury University, Hartpury, Gloucester, GL19 3BE

#### Statement of compliance

The Consolidated and Institution financial statements have been prepared in accordance with United Kingdom Accounting Standard 102 (FRS102) and the Statement of Recommended Practice (SORP): Accounting for Further and Higher Education issued in 2019. They have also been prepared in accordance with the 'carried forward' powers and duties of previous legislation (Further and Higher Education Act 1992 and the Higher Education Act 2004) and the new powers of the Higher Education and Research Act 2017 during the transition period to 31 July 2019, the Royal Charter, the 2017/18 Accounts Direction issued by the Office for Students (OfS), the Terms and Conditions of Funding for Higher Education Institutions issued by the Office for Students and the Terms and Conditions of Research England Grants.

The Institution is a public benefit entity and therefore has applied the relevant public benefit requirement of the applicable UK laws and accounting standards.

#### Basis of preparation

These Consolidated and Institution financial statements have been prepared under the historical cost convention (modified by the revaluation of certain financial assets and liabilities at fair value)

The Institution's activities, together with the factors likely to affect its future development, performance and position, are set out in the operational and financial review which forms part of the Board of Governors' Report. The Board of Governors' Report also describes the financial position of the Institution, its cash flows, liquidity position and borrowing facilities. The Board of Governors review forward financial forecasts and has a reasonable expectation that the Institution has adequate resources to continue in operational existence for the foreseeable future. The Institution continues to adopt the going concern basis of accounting in preparing the annual financial statements.

#### Going concern

The activities of the university, together with the factors likely to affect its future development and performance are set out in the Strategic Report. The financial position of the University, its cashflow, liquidity and borrowings

are presented in the Financial Statements and accompanying Notes.

The University currently has £18.599m of loans outstanding with bankers on terms negotiated in 2019. Additionally, there is £8m of uncommitted facility available for drawdown against the capital projects to support the development of a new University Learning Hub. None of the loans are secured. The terms of the existing agreements are for between 8 and 19 years. The University's forecasts and financial projections indicate that it will be able to operate within this existing facility and covenants for the foreseeable future.

The University has a reasonable expectation that it has adequate resources to continue in operational existence for the foreseeable future, and for this reason will continue to adopt the going concern basis in the preparation of its Financial Statements. The University recognises the uncertainties caused by Covid-19 and has modelled the sensitivities around its financial plan and considers that it has the financial stability to continue to operate.

#### Exemptions under FRS 102

The University has taken the exemption under section 3.3 of the SORP (1.12(b) of FRS 102) to not produce a cash flow statement for the Institution in its separate financial statements.

#### Basis of consolidation

The consolidated financial statements include the financial statements of the Institution and all its subsidiaries controlled by the group for the year ended 31 July 2021.

Control is achieved where the group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal. Intra-group transactions are eliminated on consolidation. Financial statements are made up to 31 July 2021 for Hartpury College of Further Education, Limbury Limited and Rudgeley Services Limited, whilst the accounting year end for Hartpury Rugby Limited is 30 June 2021.

Gains and losses on any intra-group transactions are eliminated in full. Amounts in relation to debts and claims between undertakings included in the consolidation are also eliminated. Balances between

the Institution and its associates and joint ventures are not eliminated. Normal trading transactions that are not settled by the balance sheet date are included as current assets or liabilities. Any gains or losses are included in the carrying amount of assets of either entity, the part relating to the Institution's share is eliminated.

#### Income Recognition

Income from the sale of goods or services is credited to the Consolidated Statement of Comprehensive Income when the goods or services are supplied to the external customers or the terms of the contract have been satisfied.

Tuition fee income is stated gross of any expenditure which is not a discount and credited to the Statement of Consolidated Comprehensive Income over the period in which students are studying. Where the amount of the tuition fee is reduced, by a discount for prompt payment, income receivable is shown net of the discount. Bursaries and scholarships are accounted for gross as expenditure and not deducted from income. Education contracts are recognised when the Institution is entitled to the income, which is the period in which students are studying, or where relevant, when performance conditions have been met.

Investment income is credited to the Consolidated Statement of Comprehensive Income on a receivable basis.

Funds the Institution receives and disburses as paying agent on behalf of a funding body are excluded from the income and expenditure of the Institution where the Institution is exposed to minimal risk or enjoys minimal benefit related to the transaction.

#### Grant funding

Government revenue grants including funding body block grants and research grants are recognised in income over the periods in which the Institution recognises the related costs for which the grant is intended to compensate. Where part of a government grant is deferred it is recognised as deferred income within creditors and allocated between creditors due within one year and due after more than one year as appropriate.

Grants (including research grants) from non-government sources are recognised in income when the Institution is entitled to the income and performance related conditions have been met. Income received in advance of performance related conditions being met is

recognised as deferred income within creditors on the Statement of Financial Position and released to income as the conditions are met.

The recurrent grant from the OfS represents the funding allocations attributable to the current financial year and is credited direct to the Consolidated Statement of Comprehensive Income.

Funding body recurrent grants received from the Education and Skills Funding Agency (ESFA) are measured in line with best estimates for the period over which they are receivable and depend on the income stream involved. Any under achievement for the Adult Education Budget is adjusted for and reflected in the level of recurrent grant recognised in the Consolidated Statement of Comprehensive Income. The final grant income is normally determined with the conclusion of the year end reconciliation process with the ESFA following the year end, and the results of any funding audits. 16-18 learner-responsive funding is not normally subject to reconciliation and is therefore not subject to contract adjustments.

#### Donations and endowments

Non exchange transactions without performance related conditions are donations and endowments. Donations and endowments with donor-imposed restrictions are recognised in income when the institution is entitled to the funds. Income is retained within the restricted reserve until such time that it is utilised in line with such restrictions at which point the income is released to general reserves through a reserve transfer.

Donations with no restrictions are recognised in income when the Institution is entitled to the funds.

Investment income and appreciation of endowments are recorded in income in the year in which they arise and as whether restricted or unrestricted income according to the terms or other restriction applied to the individual endowment fund.

There are four main types of donations and endowments identified within reserves:

1. Restricted donations – the donor has specified that the donation must be used for a particular objective.
2. Unrestricted permanent endowment – the donor has specified that the fund is to be permanently invested to generate an income stream for the general benefit of the Institution.
3. Restricted expendable endowments – the donor has specified a particular objective other than the purchase or construction of tangible assets, and the Institution has the power to use the capital.

4. Restricted permanent endowments – the donor has specified that the fund is to be permanently invested to generate an income stream to be applied to a particular objective.

Donations of tangible assets are included within income. The income recognised is valued using a reasonable estimate of their gross value or the amount realised. Donated tangible assets are valued and accounted for as tangible assets under the appropriate asset category.

#### Capital grants

Government capital grants are recognised in income over the expected useful life of the asset. Other capital grants are recognised in income when the Institution is entitled to the funds subject to any performance related conditions being met.

#### Accounting for retirement benefits

The two principal pension schemes for the Institution's staff are the Teachers' Pension Scheme (TPS) and the Local Government Pension Scheme (LGPS). The schemes are defined benefit schemes, which are externally funded and contracted out of the State Second Pension (S2P). Each fund is valued every three years by professionally qualified independent actuaries.

#### Teachers' Pension Scheme (TPS)

The TPS is an unfunded scheme. Contributions to the TPS are calculated to spread the cost of pensions over employees' working lives with the Institution in such a way that the pension cost is a substantially level percentage of current and future pensionable payroll. The contributions are determined by qualified actuaries based on valuations using a prospective benefit method.

The TPS is a multi-employer scheme and there is insufficient information available to use defined benefit accounting. The TPS is therefore treated as a defined contribution plan and the contributions recognised as an expense in the income statement in the periods during which services are rendered by employees.

#### Gloucestershire Local Government Pension Scheme (LGPS)

The LGPS is a funded scheme. The assets of the LGPS are measured using closing fair values. LGPS liabilities are measured using the projected unit credit method and discounted at the current rate of return on a high-quality corporate bond of equivalent term and currency to the liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The amounts charged to operating surplus are the current service costs and the costs of scheme introductions, benefit changes, settlements and curtailments. They are included as part of staff costs as incurred.

Net interest on the net defined benefit liability/asset is also recognised in the Statement of Comprehensive

Income and comprises the interest cost on the defined benefit obligation and interest income on the scheme assets, calculated by multiplying the fair value of the scheme assets at the beginning of the period by the rate used to discount the benefit obligations. The difference between the interest income on the scheme assets and the actual return on the scheme assets is recognised in interest and other finance costs.

Actuarial gains and losses are recognised immediately in actuarial gains and losses.

#### Employment Benefits

Short term employment benefits such as salaries and compensated absences are recognised as an expense in the year in which the employees render service to the Institution. Any unused benefits are accrued and measured as the additional amount the Institution expects to pay as a result of the unused entitlement.

#### Enhanced pensions

The actual cost of any enhanced ongoing pension to a former member of staff is paid by the Institution annually. An estimate of the expected future cost of any enhancement to the ongoing pension of a former member of staff is charged in full to other comprehensive income in the year that the member of staff retires. In subsequent years a charge is made to provisions in the statement of financial position using the enhanced pension spreadsheet provided by the funding bodies.

#### Finance lease

Leases in which the Institution assumes substantially all the risks and rewards, or ownership of the leased asset are classified as finance leases. Leased assets acquired by the way of finance lease and the corresponding lease liabilities are initially recognised at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease.

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term to produce a constant periodic rate of interest on the remaining balance of the liability.

#### Operating leases

Costs in respect of operating leases are charged on a straight-line basis over the lease term to the Statement of Comprehensive Income and Expenditure. Any lease premiums or incentives are spread over the lease term.

#### Foreign currency translation

Transactions denominated in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated

at the rates of exchange ruling at the end of the financial period with all resulting exchange differences being taken to income in the period in which they arise.

#### Property, plant and equipment

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Certain items of fixed assets that had been revalued to fair value on or prior to the date of transition to the FE HE SORP, are measured based on deemed cost, being the revalued amount at the date of that revaluation.

#### Land and buildings

Land and buildings inherited from the Local Education Authority are stated in the balance sheet at valuation based on depreciated replacement cost as the open market value for existing use is not readily obtainable. The associated credit is included in the revaluation reserve. The difference between depreciation charged on the historic costs of assets and the actual charge for the year calculated on the revalued amount is released to the income and expenditure account reserve on an annual basis. Land and buildings acquired and building improvements made since incorporation are included in the balance sheet at cost. Freehold land is not depreciated. Freehold buildings are depreciated over their expected useful economic life to the University of between 5 and 50 years.

Where land and buildings are acquired with the aid of specific grants, they are capitalised and depreciated as above. The related grants are credited to a deferred income account within creditors and are released to the income and expenditure account over the expected useful economic life of the related asset on a systematic basis consistent with the depreciation policy. The deferred income is allocated between creditors due within one year and those due after more than one year.

Finance costs which are directly attributable to the construction of land and buildings are capitalised as part of the cost of those assets.

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying amount of any fixed asset may not be recoverable.

On adoption of FRS 102, the University followed the transitional provision to retain the book value of land and buildings, which were revalued in 1996, as deemed cost but not to adopt a policy of revaluations of these properties in the future.

#### Assets under construction

Assets under construction are accounted for at cost, based on the value of architects' certificates and other

direct costs, incurred to the reporting date. They are not depreciated until they are brought into use.

#### Subsequent expenditure on existing fixed assets

Where significant expenditure is incurred on tangible fixed assets after initial purchase it is charged in the period it is incurred, unless it increases the future benefits of the University, in which case it is capitalised and depreciated on the relevant basis.

#### Equipment

Library books inherited from the Local Education Authority are stated at valuation and are not depreciated. The costs of library books purchased are expensed directly to the income and expenditure account in the period of acquisition.

Equipment costing less than £500 per individual item is recognised as expenditure in the period of acquisition. All other equipment is capitalised as cost. Equipment inherited from the Local Education Authority is included in the Balance Sheet at valuation.

Inherited equipment has been depreciated on a straight-line basis over its remaining useful economic life to the University of between three and ten years from incorporation and is now fully depreciated. All other equipment is depreciated on a straight-line basis over its remaining useful economic life as follows:

|                                  |   |          |
|----------------------------------|---|----------|
| Computer equipment               | - | 3 years  |
| Motor vehicles                   | - | 4 years  |
| Plant                            | - | 8 years  |
| Furniture, fixtures and fittings | - | 10 years |

Where equipment is acquired with the aid of specific grants, it is capitalised and depreciated in accordance with the above policy, with the related grant being credited to a deferred capital grant account and released to the Consolidated Statement of Comprehensive Income over the expected useful economic life of the related equipment.

A review of impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying value of any fixed asset may not be recoverable. Shortfalls between the carrying value of fixed assets and their recoverable amounts are recognised as impairments. Impairment losses are recognised in the Consolidated Statement of Comprehensive Income.

#### Borrowing costs

Borrowing costs which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised.

## Investments

### Investments in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment in the Institution's separate financial statements.

### Other Investments

Listed investments held as non-current assets and current asset investments, which may include listed investments, are stated at fair value, with movements recognised in Comprehensive Income. Investments comprising unquoted equity instruments are measured at fair value, estimated using a valuation technique.

## Stocks

Commercial farming stocks are independently valued by CPW Daniell, a RICS Registered Valuer based in Gloucestershire. Growing crops, feedstuffs, sprays and fertilisers are valued at cost. Livestock, with the exception of the milking herd, which is included on a herd basis, are valued at a discounted market value. Provision is made for obsolete, slow-moving and defective stocks.

## Cash and cash equivalents

Cash includes cash in hand, repayable on demand and overdrafts. Deposits are repayable on demand if they are in practice available within 24 hours without penalty.

Cash equivalents are short term (maturity being less than three months from the placement date), highly liquid investments that are readily convertible to known amounts of cash with insignificant risk of change in value.

## Provisions, contingent liabilities and contingent assets

Provisions are recognised in the financial statements when:

1. The Institution has a present obligation (legal or constructive) as a result of a past event;
2. It is probable that an outflow of economic benefits will be required to settle the obligation; and
3. A reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is determined by discounting the expected future cash flows at a pre-tax rate that reflects risks to the liability.

A contingent liability arises from a past event that gives the Institution a possible obligation whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the Institution. Contingent liabilities also arise in circumstances where a provision would otherwise be made but either it is not probable that an outflow of resources will be required, or the amount of the obligation cannot be measured reliably.

A contingent asset arises where an event has taken place that gives the Institution a possible asset whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the Institution.

Contingent assets and liabilities are not recognised in the Statement of Financial Position but are disclosed in the notes.

## Maintenance of premises

The cost of routine corrective maintenance is charged to the Consolidated Statement of Comprehensive Income in the period in which it is incurred.

## Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred tax is provided in full on timing differences that exist at the reporting date and that result in an obligation to pay more tax, or a right to pay less tax in the future. The deferred tax is measured at the rate expected to apply in periods in which the timing differences are expected to reverse, based on the tax rates and laws that are enacted or substantially enacted at the reporting date. Unrelieved tax losses and other deferred tax assets shall be recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax assets and liabilities are not discounted.

The Institution is an exempt charity within the meaning of Part 3 of the Charities Act 2011. It is therefore a charity within the meaning of para 1 of schedule 6 to the Finance Act 2010 and accordingly, the Institution is potentially exempt from UK Corporation Tax in respect of income or capital gains received within categories covered by section 478-488 of the Corporation Tax Act 2010 (CTA 2010) or section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied to exclusively charitable purposes.

The Institution receives no similar exemption in respect of Value Added Tax (VAT). Irrecoverable VAT on expenditure (revenue and capital) is included in the cost of such expenditure. Any irrecoverable VAT allocated to fixed assets is included in their costs.

The Institution's subsidiary companies Limbury Ltd, Rudgeley Ltd and Hartpury Rugby Limited are subject to Corporation Tax and VAT in the same way as a commercial organisation. Hartpury College Ltd is an exempt charity within the meaning of Part 3 of the Charities Act 2011.

## Financial instruments

The Institution has elected to adopt Sections 11 and 12 of FRS 102 in respect of the recognition, measurement, and disclosure of financial instruments. Financial assets and liabilities are recognised when the Institution becomes party to the contractual provision of the instrument, and they are classified according to the substance of the contractual arrangements entered into.

A financial asset and a financial liability are offset only when there is a legally enforceable right to set off the recognised amounts and an intention whether to settle on a net basis, or to realise the asset and settle the liability simultaneously.

## Financial assets

Basic financial assets include trade and other receivables, cash and cash equivalents, and investments in commercial paper (i.e. deposits and bonds). These assets are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Such assets are subsequently carried at amortised cost using the effective interest rate method. Financial assets are assessed for indicators of impairment at each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in the statement of comprehensive income.

For financial assets carried at amortised cost the impairment loss is the difference between the carrying amount of the asset and the present value of the estimated future cash flows, discounted at the asset's original effective interest rate.

Other financial assets, including investments in equity instruments which are not subsidiaries, associates, or joint ventures, are initially measured at fair value, which is typically the transaction price. These assets are subsequently carried at fair value and changes in fair value at the reporting date are recognised in the statement of comprehensive income. Where the investment in equity instruments is not publicly traded and where the fair value cannot be readily measured the assets are measured at cost less impairment.

Financial assets are de-recognised when the contractual rights to the cash flows from the asset expire or are settled or substantially all of the risks and rewards of the ownership of the asset are transferred to another party.

## Financial liabilities

Basic financial liabilities include trade and other payables, bank loans, and intra-group loans. These liabilities are initially recognised at transaction price unless the arrangement constitutes a financing

transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. Trade payables are obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest rate method.

Derivatives, including forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date the derivative contract is entered into and subsequently re-measured at their fair value at the reporting date. Changes in the fair value of derivatives are recognised in the statement of comprehensive income in finance costs or finance income as appropriate unless they are included in a hedging arrangement.

To the extent that the Institution enters into forward foreign exchange contracts which remain unsettled at the reporting date, the fair value of the contracts is reviewed at that date. The initial fair value is measured as the transaction price on the date of inception of the contracts. Subsequent valuations are considered on the basis of the forward rates for those unsettled contracts at the reporting date. The Institution does not apply hedge accounting in respect of forward foreign exchange contracts held to manage cash flow exposures of forecast transactions denominated in foreign currencies.

Financial liabilities are de-recognised when the liability is discharged, cancelled, or expires.

## Reserves

Reserves are classified as restricted or unrestricted. Restricted endowment reserves include balances which, through endowment to the Institution, are held as a permanently restricted fund which the Institution must hold in perpetuity.

Other restricted reserves include balances where the donor has designated a specific purpose and therefore must be held in perpetuity.

## Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the Institution's financial statements requires management to make judgements, estimates,

and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. These judgements, estimates, and associated assumptions are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management considers the areas set out below to be those where critical accounting judgements have been applied and the resulting estimates and assumptions may lead to adjustments to the future carrying amounts of assets and liabilities: -

- Judgement is applied in determining the value and timing of certain income items to be recognised in the financial statements. This includes determining when performance related conditions have been met.
- Property, plant and equipment represent a significant proportion of the Institution's total assets. Therefore, the estimated useful lives can have a significant impact on the depreciation charged and the Institution's reported performance. Useful lives are determined at the time the asset is acquired. The lives are based on historical experience with similar assets as well as anticipation of future events. Details of carrying values of property, plant and equipment are shown in note 9.
- The provision for doubtful debts is based on our estimate of the expected recoverability of those debts. Assumptions are made based on the level of debtors which have defaulted historically, coupled with current economic knowledge. The provision is based on the current situation of the customer, the age profile of the debt and the nature of the amount due.
- Determine whether leases entered into by the University either as a lessor or a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease-by-lease basis.
- Determine whether there are indicators of impairment of the group's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit.
- The present value of the Local Government Pension Scheme defined benefit liability depends on a number of factors that are determined on an actuarial basis using a variety of assumptions. The assumptions in determining net costs (income) for pensions include the discount rate. Any changes in these assumptions, which are disclosed in note 20, will impact the carrying amount of the pension liability. Furthermore, a roll forward approach which

projects results from the latest full actuarial valuation performed at 31 March 2019 has been used by the actuary in valuing the pensions liability at 31 July 2021. Any differences between the figures derived from the roll forward approach and a full actuarial valuation would impact on the carrying amount of the pension liability.

## 2. Funding Body Grants

|                                                               | Group<br>2021     | University<br>2021 | Group<br>2020 | University<br>2020 |
|---------------------------------------------------------------|-------------------|--------------------|---------------|--------------------|
|                                                               | £                 | £                  | £             | £                  |
| <b>Recurrent grants</b>                                       |                   |                    |               |                    |
| Office for Students                                           | 2,228,169         | 2,228,169          | 1,673,208     | 1,673,208          |
| Research England                                              | 298,248           | 298,248            | 255,958       | 255,958            |
| Education and Skills Funding Agency – adult                   | 263,343           | -                  | 176,132       | -                  |
| Education and Skills Funding Agency – 16 - 18                 | 11,107,475        | -                  | 9,966,531     | -                  |
| Education and Skills Funding Agency – apprenticeships         | 158,089           | -                  | 84,018        | -                  |
| Education and Skills Funding Agency – Teachers Pension Scheme | 524,248           | -                  | 446,547       | -                  |
| <b>Specific grants</b>                                        |                   |                    |               |                    |
| Skills Funding Agency                                         | 31,181            | 31,181             | 36,693        | 36,693             |
| Releases of government capital grants                         | 383,759           | 383,759            | 249,023       | 249,023            |
| HE Grants                                                     | 116,803           | 116,803            | 98,483        | 98,483             |
| <b>Total</b>                                                  | <b>15,111,315</b> | <b>3,058,160</b>   | 12,986,593    | 2,313,365          |

## 3. Tuition fees and education contracts

|                                    | Group<br>2021     | University<br>2021 | Group<br>2020 | University<br>2020 |
|------------------------------------|-------------------|--------------------|---------------|--------------------|
|                                    | £                 | £                  | £             | £                  |
| Adult education fees               | 113,974           | -                  | 216,315       | -                  |
| Fees for HE loan-supported courses | 17,063,070        | 17,063,070         | 14,905,129    | 14,905,129         |
| International students' fees       | 1,196,880         | 1,064,763          | 1,265,866     | 1,114,693          |
| <b>Total tuition fees</b>          | <b>18,373,924</b> | <b>18,127,833</b>  | 16,387,310    | 16,019,822         |
| Education contracts                | 102,879           | 46,800             | 121,323       | 54,450             |
| <b>Total</b>                       | <b>18,476,803</b> | <b>18,174,633</b>  | 16,508,633    | 16,074,272         |

## 4. Other income

|                                        | Group<br>2021    | University<br>2021 | Group<br>2020 | University<br>2020 |
|----------------------------------------|------------------|--------------------|---------------|--------------------|
|                                        | £                | £                  | £             | £                  |
| Catering and residence                 | 5,188,679        | 5,188,679          | 5,585,900     | 5,585,900          |
| Management charge to Hartpury College  | -                | 4,930,490          | -             | 3,727,000          |
| Farming                                | 1,031,587        | 1,031,587          | 1,068,281     | 1,068,281          |
| Equine                                 | 765,210          | 765,210            | 761,945       | 761,945            |
| Other income generating activities     | 1,592,962        | 3,585,372          | 1,945,328     | 1,160,633          |
| Coronavirus Job Retention Scheme Grant | 157,527          | 157,313            | 573,754       | 560,041            |
| Capital donations                      | 51,715           | 51,715             | 490,128       | 490,128            |
| <b>Total</b>                           | <b>8,787,680</b> | <b>15,710,366</b>  | 10,425,336    | 13,353,928         |

## 5. Investment income

|                                        | Group<br>2021 | University<br>2021 | Group<br>2020 | University<br>2020 |
|----------------------------------------|---------------|--------------------|---------------|--------------------|
|                                        | £             | £                  | £             | £                  |
| Other interest receivable              | -             | -                  | -             | -                  |
| Other investment income                | 372           | 372                | 11,057        | 350                |
|                                        | 372           | 372                | 11,057        | 350                |
| Net return on pension scheme (note 20) | -             | -                  | -             | -                  |
| <b>Total</b>                           | <b>372</b>    | <b>372</b>         | 11,057        | 350                |

## 6. Staff costs – Group and University

The average number of persons (including key management personnel) employed by the Group during the year, described as full-time equivalents, was:

|                    | 2021<br>Number | 2020<br>Number |
|--------------------|----------------|----------------|
| Teaching staff     | 221            | 194            |
| Non-Teaching staff | 354            | 346            |
|                    | <b>575</b>     | <b>540</b>     |

### Staff costs for the above persons

|                                           | Group<br>2021<br>£ | University<br>2021<br>£ | Group<br>2020<br>£ | University<br>2020<br>£ |
|-------------------------------------------|--------------------|-------------------------|--------------------|-------------------------|
| Wages and salaries                        | 18,430,293         | 13,174,454              | 17,298,996         | 12,254,946              |
| Social security costs and apprentice levy | 1,744,152          | 1,240,551               | 1,591,666          | 1,117,319               |
| Other pension costs                       | 6,422,698          | 5,375,695               | 5,497,183          | 4,570,134               |
| <b>Total Staff costs</b>                  | <b>26,597,143</b>  | <b>19,790,700</b>       | <b>24,387,845</b>  | <b>17,942,399</b>       |

### Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group and are represented by the Senior Management Team which comprises the Vice-Chancellor (Principal and CEO), Chief Operating Officer, Pro Vice-Chancellor, Vice-Principal – Further Education and Vice-Principal – Resources.

### Emoluments of Key management personnel, Accounting Officer and other higher paid staff

|                                                                               | 2021<br>Number | 2020<br>Number |
|-------------------------------------------------------------------------------|----------------|----------------|
| The number of key management personnel including the Accountable Officer was: | 5              | 5              |

The number of key management personnel and other staff who received annual emoluments, excluding pension contributions and employer's national insurance but including benefits in kind, in the following ranges was:

|                           | Key management personnel |                | Other Staff    |                |
|---------------------------|--------------------------|----------------|----------------|----------------|
|                           | 2021<br>Number           | 2020<br>Number | 2021<br>Number | 2020<br>Number |
| £100,001 to £105,000 p.a. | -                        | -              | -              | -              |
| £105,001 to £110,000 p.a. | -                        | -              | -              | -              |
| £110,001 to £115,000 p.a. | -                        | -              | -              | -              |
| £115,001 to £120,000 p.a. | -                        | -              | -              | -              |
| £120,001 to £125,000 p.a. | -                        | -              | -              | -              |
| £125,001 to £130,000 p.a. | -                        | -              | -              | -              |
| £130,001 to £135,000 p.a. | -                        | -              | -              | -              |
| £135,001 to £140,000 p.a. | -                        | -              | -              | -              |
| £140,001 to £145,000 p.a. | -                        | -              | -              | -              |
| £145,001 to £150,000 p.a. | -                        | -              | -              | -              |
| £150,001 to £155,000 p.a. | -                        | -              | -              | -              |
| £155,001 to £160,000 p.a. | -                        | -              | -              | -              |
| £160,001 to £165,000 p.a. | -                        | -              | -              | -              |
| £165,001 to £170,000 p.a. | -                        | -              | -              | -              |
| £170,001 to £175,000 p.a. | -                        | -              | -              | -              |
| £175,001 to £180,000 p.a. | -                        | -              | -              | -              |
| £180,001 to £185,000 p.a. | -                        | -              | -              | -              |
| £185,001 to £190,000 p.a. | -                        | 1              | -              | -              |
| £190,001 to £195,000 p.a. | -                        | -              | -              | -              |
| £195,001 to £200,000 p.a. | -                        | -              | -              | -              |
| £200,001 to £205,000 p.a. | 1                        | -              | -              | -              |

Key management personnel emoluments are made up as follows:

|                         | 2021<br>£      | 2020<br>£      |
|-------------------------|----------------|----------------|
| Salaries                | 534,101        | 524,862        |
| Benefits in kind        | 37,440         | 36,640         |
|                         | <b>571,541</b> | <b>561,502</b> |
| Pension contributions   | 131,663        | 123,309        |
| <b>Total emoluments</b> | <b>703,204</b> | <b>684,811</b> |

There were no amounts due to key management personnel that were waived in the year, nor any salary sacrifice arrangements in place.

The above emoluments include amounts payable to the Accounting Officer (who is also the highest paid officer) of:

|                       | 2020<br>£      | 2019<br>£      |
|-----------------------|----------------|----------------|
| Salaries              | 170,000        | 163,736        |
| Benefits in kind      | 31,064         | 24,120         |
|                       | <b>201,064</b> | <b>187,856</b> |
| Pension contributions | 46,873         | 42,690         |
|                       | <b>247,937</b> | <b>230,546</b> |

The pension contributions in respect of the Accounting Officer and senior post holders are in respect of employer's contributions to the Teachers' Pension Scheme or the Local Government Pension Scheme and are paid at the same rate as for other employees.

The governing body adopted the Committee of University Chairs (CUC) June 2018 Higher Education Senior Staff Remuneration Code in July 2019 and assesses pay in line with its principles.

The remuneration package of the Principal, Vice-Chancellor and Chief Executive is subject to annual review by the Remuneration and Employment Committee of the governing body which uses benchmarking information to provide objective guidance. This includes consideration of the Association of Colleges Senior Pay Survey which enables comparator by land-based colleges, all colleges, income, region and structure (with salaries banded into quartiles); salary scales and pay levels across the wider institution; performance – individual and institution; and, in the last three years, Vice-Chancellor Remuneration data.

The Vice-Chancellor, Principal and Chief Executive reports to the Chair of Governors, who undertakes an annual review of his performance against Hartpury's overall objectives using both qualitative and quantitative measures of performance.

In the last three years, Hartpury's ongoing achievement of its strategic goals has been significant with the key transition to university status in line with its ambitions in place from 13th September 2018. Its quality has been recognised with Teaching Excellence Framework (TEF) Gold achieved June 2017 and confirmed as retained until 2022 (an updated standard is being developed which Hartpury is preparing for), its FE provision was graded outstanding by OFSTED in 2018 and OFSTED also reassessed its residential accommodation as outstanding in 2019. Recruitment of both HE and FE students has grown. This performance, along with achievement of the University's financial plan, are key elements used in assessment of remuneration for senior staff. The Vice-Chancellor, Principal and Chief Executive was recognised as being of key importance in the achievement of these goals and ensuring successful management of the organisation through the transition, which was recognised as particularly challenging this year due to the ongoing impact of the pandemic.

The organisation's structure increased in complexity with transition to university status, whilst continuing to operate a further education college as a subsidiary company limited by guarantee and meet the regulatory framework of the higher education and further education sectors. Hartpury is committed to ensuring parity of esteem for both further and higher education. Hartpury continues to work consistently and effectively towards its mission to be a specialist niche provider delivering relevant, effective and high-quality education and training for employment in sport, equine, animal and agricultural industries; locally, regionally, nationally and internationally and manages its recruitment to balance the need to meet this range of markets.

The Vice-Chancellor, Principal and Chief Executive has been in place since 2012 and was in place throughout the year and continues to hold office.

The head of the provider's basic salary is 7.1 times the median pay of staff, where the median pay is calculated on a full-time equivalent basis for the salaries paid by the provider to its staff.

The head of the provider's total remuneration is 8.4 times the median total remuneration of staff, where the median total remuneration is calculated on a full-time equivalent basis for the total remuneration by the provider to its staff.

The pay multiple has been calculated in accordance with paragraph 12.d of the 2019/20 Accounts Direction issued by the OFS.

### Compensation for loss of office paid to former key management personnel

|                                             | 2021<br>£ | 2020<br>£ |
|---------------------------------------------|-----------|-----------|
| Compensation paid to the former post-holder | -         | -         |

The members of the Corporation other than the Accounting Officer and the staff member did not receive any payment from the institution other than the reimbursement of travel and subsistence expenses incurred in the course of their duties.



## Access and Participation

|                         | 2021           | 2020           |
|-------------------------|----------------|----------------|
|                         | £              | £              |
| Access Investment       | 320,298        | 291,709        |
| Financial Support       | -              | -              |
| Disability Support      | 283,361        | 198,128        |
| Research and Evaluation | 22,994         | 8,948          |
|                         | <b>626,653</b> | <b>498,785</b> |

## 7. Other operating expenses

|                    | Group<br>2021     | University<br>2021 | Group<br>2020     | University<br>2020 |
|--------------------|-------------------|--------------------|-------------------|--------------------|
|                    | £                 | £                  | £                 | £                  |
| Teaching costs     | 4,626,686         | 3,729,601          | 4,196,151         | 3,119,935          |
| Non-teaching costs | 5,767,153         | 6,978,039          | 5,548,191         | 6,266,668          |
| Premises costs     | 2,657,794         | 2,657,794          | 2,561,622         | 2,561,622          |
| <b>Total</b>       | <b>13,051,633</b> | <b>13,365,434</b>  | <b>12,305,964</b> | <b>11,948,225</b>  |

### Other operating expenses include:

|                                                              | 2020     | 2019    |
|--------------------------------------------------------------|----------|---------|
|                                                              | £        | £       |
| Auditors' remuneration                                       |          |         |
| Financial statements audit                                   | 39,594   | 44,879  |
| Internal audit                                               | 26,700   | 35,788  |
| Other services provided by the financial statements' auditor |          |         |
| Taxation                                                     | 8,676    | 9,590   |
| Compliance                                                   | -        | 30,000  |
| Other services provided by the internal auditors             | -        | -       |
| (Loss)/Surplus on disposal of non-current assets             | (53,927) | 2,207   |
| Hire of assets under operating leases                        | 824,842  | 698,726 |

## Access and Participation

|                         | 2021             | 2020             |
|-------------------------|------------------|------------------|
|                         | £                | £                |
| Access Investment       | 370,680          | 520,709          |
| Financial Support       | 715,991          | 397,094          |
| Disability Support      | 283,361          | 198,128          |
| Research and Evaluation | 22,994           | 8,948            |
|                         | <b>1,393,026</b> | <b>1,124,879</b> |

£626,653 of these costs are already included in the overall staff costs figures included in the financial statements. See note 6.

Full details of the Access and Participation plan for Hartpury University is published on the website and can be found at [www.hartpury.ac.uk/media/5950/hartpury-university-access-and-participation-plan-2020-25.pdf](http://www.hartpury.ac.uk/media/5950/hartpury-university-access-and-participation-plan-2020-25.pdf)

## 8. Interest and other finance costs – Group and University

|                                           | 2021             | 2020             |
|-------------------------------------------|------------------|------------------|
|                                           | £                | £                |
| On bank loans, overdrafts and other loans | 845,759          | 1,050,238        |
| On finance leases                         | 13,457           | 9,570            |
| Pension finance costs (note 20)           |                  | 276,000          |
|                                           | <b>1,150,216</b> | <b>1,335,808</b> |

## 9. Tangible fixed assets

| Group                                                 | Freehold land<br>and buildings | Assets under<br>Construction | Equipment        | Total             |
|-------------------------------------------------------|--------------------------------|------------------------------|------------------|-------------------|
| Cost or valuation                                     | £                              | £                            | £                | £                 |
| At 1 August 2020                                      | 68,825,930                     | 3,023,381                    | 15,939,398       | 87,788,709        |
| Additions in the year                                 | 50,106                         | 1,848,462                    | 891,454          | 2,790,022         |
| Inter class transfer                                  | -                              | (758,400)                    | 758,400          | -                 |
| Disposals                                             | (432,535)                      | (227,761)                    | (8,674)          | (668,970)         |
| At 31 July 2021                                       | 68,443,501                     | 3,885,682                    | 17,580,578       | 89,909,761        |
| At 1 August 2020                                      | 23,601,567                     | -                            | 12,219,097       | 35,820,664        |
| Charge for year                                       | 1,655,509                      | -                            | 1,172,913        | 2,828,422         |
| Eliminated in respect of disposals                    | (366,398)                      | -                            | (8,674)          | (375,072)         |
| At 31 July 2021                                       | 24,890,678                     | -                            | 13,383,336       | 38,274,014        |
| <b>Net book amounts</b>                               |                                |                              |                  |                   |
| <b>At 31 July 2021</b>                                | <b>43,552,823</b>              | <b>3,885,682</b>             | 4,197,242        | 51,635,747        |
| At 31 July 2020                                       | 45,224,363                     | 3,023,381                    | 3,720,301        | 51,968,045        |
| Inherited                                             | 1,598,721                      | -                            | 115,500          | 1,714,221         |
| Financed by capital grant                             | 6,406,592                      | 941,018                      | 874,896          | 8,222,506         |
| Other                                                 | 35,547,510                     | 2,944,664                    | 3,206,846        | 41,699,020        |
| At 31 July 2021                                       | 43,552,823                     | 3,885,682                    | 4,197,242        | 51,635,747        |
| Other                                                 | 36,852,454                     | 3,001,400                    | 3,098,664        | 42,952,518        |
| At 31 July 2020                                       | <b>45,224,363</b>              | <b>3,023,381</b>             | <b>3,720,301</b> | <b>51,968,045</b> |
| Assets held under finance lease:                      |                                |                              |                  |                   |
| - net book amounts at 31 July 2021                    | -                              | -                            | 343,483          | 343,483           |
| - net book amounts at 31 July 2020                    | -                              | -                            | 208,550          | 208,550           |
| - depreciation charge for the year ended 31 July 2021 | -                              | -                            | 31,382           | 31,382            |
| - depreciation charge for the year ended 31 July 2020 | -                              | -                            | 29,961           | 29,961            |

If inherited land and buildings had not been valued, they would have been included at a cost and net book amount of £nil.

## 9. tangible fixed assets (continued)

|                                                       | Freehold land and buildings | Assets under Construction | Equipment        | Total             |
|-------------------------------------------------------|-----------------------------|---------------------------|------------------|-------------------|
| The University                                        | £                           | £                         | £                | £                 |
| <b>Cost or valuation</b>                              |                             |                           |                  |                   |
| At 1 August 2020                                      | 73,041,225                  | 3,023,381                 | 16,010,603       | 92,075,209        |
| Additions in the year                                 | 50,106                      | 1,848,462                 | 891,454          | 2,790,022         |
| Inter class transfer                                  | -                           | (758,400)                 | 758,400          | -                 |
| Disposals                                             | (432,535)                   | (227,761)                 | (8,674)          | (668,970)         |
| At 31 July 2021                                       | 72,658,796                  | 3,885,682                 | 17,651,783       | 94,196,261        |
| <b>Depreciation</b>                                   |                             |                           |                  |                   |
| At 1 August 2020                                      | 22,128,602                  | -                         | 12,170,303       | 34,298,905        |
| Charge for year                                       | 1,740,011                   | -                         | 1,232,913        | 2,972,924         |
| Eliminated in respect of disposals                    | (366,398)                   | -                         | (8,674)          | (375,072)         |
| At 31 July 2021                                       | 23,502,215                  | -                         | 13,394,542       | 36,896,757        |
| <b>Net book amounts</b>                               |                             |                           |                  |                   |
| <b>At 31 July 2021</b>                                | <b>49,156,581</b>           | <b>3,885,682</b>          | <b>4,257,241</b> | <b>57,299,504</b> |
| At 31 July 2020                                       | 50,912,623                  | 3,023,381                 | 3,840,300        | 57,776,304        |
| Inherited                                             | 1,598,721                   | -                         | 115,500          | 1,714,221         |
| Financed by capital grant                             | 6,406,592                   | 941,018                   | 874,896          | 8,222,506         |
| Other                                                 | 41,151,268                  | 2,944,664                 | 3,266,845        | 47,362,777        |
| <b>At 31 July 2021</b>                                | <b>49,156,581</b>           | <b>3,885,682</b>          | <b>4,257,241</b> | <b>57,299,504</b> |
| Assets held under finance lease:                      |                             |                           |                  |                   |
| - net book amounts at 31 July 2021                    | -                           | -                         | 343,483          | 343,483           |
| - net book amounts at 31 July 2020                    | -                           | -                         | 208,550          | 208,550           |
| - depreciation charge for the year ended 31 July 2021 |                             |                           |                  |                   |
|                                                       | -                           | -                         | 31,382           | 31,382            |
| - depreciation charge for the year ended 31 July 2020 |                             |                           |                  |                   |
|                                                       | -                           | -                         | 29,961           | 29,961            |

The transitional rules set out in FRS 102 Tangible Fixed Assets have been applied on implementing FRS 102. Accordingly, the book values at implementation have been retained.

Land and buildings inherited from the Local Education Authority at incorporation were valued on 28 September 1992 by a firm of independent chartered surveyors based on depreciated replacement cost where the open market value was not readily available. Other tangible fixed assets inherited from the Local Education Authority at incorporation have been valued by the corporation on a depreciated replacement cost basis.

Inherited land and buildings have been funded from local education authority sources. Should these assets be sold, the University would either have to surrender the sale proceeds to the ESFA or use them in accordance with the financial memorandum with the ESFA.

£nil is included within the group additions for the year which represents the finance charges capitalised for the period. Of the total cost carried forward, £436,075 (2020: £436,075) relates to capitalised finance charges. The group's average rate of borrowing used was between 4.3% and 6% to determine the rate of capitalisation.

## 10. Non-current investments

|                                                                             | Group 2021 | University 2021 | Group 2020 | University 2020 |
|-----------------------------------------------------------------------------|------------|-----------------|------------|-----------------|
|                                                                             | £          | £               | £          | £               |
| Investment in the ordinary share capital of subsidiary undertakings at cost | -          | 202             | -          | 202             |
|                                                                             | -          | 202             | -          | 202             |

The University holds 100% of the issued ordinary share capital of the following subsidiary undertakings, incorporated in Great Britain, which have been consolidated in the financial statements.

| Name of subsidiary                    | Country of registration | Activity                                     |
|---------------------------------------|-------------------------|----------------------------------------------|
| Hartpury College of Further Education | England and Wales       | Provision of education                       |
| Limbury Limited                       | England and Wales       | Dormant                                      |
| Rudgeley Services Limited             | England and Wales       | Provision of transport and property services |
| Hartpury Rugby Limited                | England and Wales       | Provision of sporting services               |

## 11. Stock

|                                     | Group 2021     | University 2021 | Group 2020     | University 2020 |
|-------------------------------------|----------------|-----------------|----------------|-----------------|
|                                     | £              | £               | £              | £               |
| Farm, livestock, produce and stores | 558,045        | 558,045         | 441,289        | 441,289         |
| Other stocks                        | -              | -               | 43,925         | 43,925          |
| <b>Total</b>                        | <b>558,045</b> | <b>558,045</b>  | <b>485,214</b> | <b>485,214</b>  |

## 12. Trade and other receivables

|                                             | Group 2021       | University 2021  | Group 2020     | University 2020 |
|---------------------------------------------|------------------|------------------|----------------|-----------------|
|                                             | £                | £                | £              | £               |
| <b>Amounts falling due within one year:</b> |                  |                  |                |                 |
| Trade receivables                           | 417,001          | 417,001          | 209,251        | 209,251         |
| Amounts owed by subsidiary undertakings     | -                | 39,022           | -              | 68,259          |
| Other debtors                               | 47,361           | 31,308           | 24,342         | 8,437           |
| Prepayments and accrued income              | 678,485          | 678,485          | 512,607        | 486,783         |
| <b>Total</b>                                | <b>1,142,847</b> | <b>1,165,816</b> | <b>746,200</b> | <b>772,730</b>  |

### 13 Creditors: amounts falling due within one year

|                                             | Group<br>2021    | University<br>2021 | Group<br>2020    | University<br>2020 |
|---------------------------------------------|------------------|--------------------|------------------|--------------------|
|                                             | £                | £                  | £                | £                  |
| Bank loans and overdrafts                   | 1,218,426        | 1,218,426          | 1,042,362        | 1,042,362          |
| Obligations under finance leases            | 44,677           | 44,677             | 71,976           | 71,976             |
| Trade payables                              | 2,660,615        | 2,551,191          | 1,211,198        | 1,101,758          |
| Amounts owed to subsidiary undertakings     | -                | 426,243            | -                | 3,562,201          |
| Other taxation and social security          | 867,445          | 662,738            | 776,247          | 585,897            |
| Deferred taxation                           | 9,472            | -                  | 8,968            | -                  |
| Accruals and deferred income                | 2,096,131        | 1,406,328          | 1,986,422        | 986,890            |
| Deferred income – Government capital grants | 553,270          | 553,270            | 373,170          | 373,170            |
| Other creditors                             | 2,328,310        | 2,029,457          | 1,667,392        | 1,373,787          |
| <b>Total</b>                                | <b>9,778,346</b> | <b>8,892,330</b>   | <b>7,137,735</b> | <b>9,098,041</b>   |

### 14. Creditors: amounts falling due after one year

|                                             | Group<br>2021     | University<br>2021 | Group<br>2020     | University<br>2020 |
|---------------------------------------------|-------------------|--------------------|-------------------|--------------------|
|                                             | £                 | £                  | £                 | £                  |
| Bank loans                                  | 17,380,854        | 17,380,854         | 18,529,651        | 18,529,651         |
| Obligations under finance leases            | 246,504           | 246,504            | 50,795            | 50,795             |
| Deferred income – Government Capital Grants | 7,669,236         | 7,669,236          | 6,826,204         | 6,826,204          |
| <b>Total</b>                                | <b>25,296,594</b> | <b>25,296,594</b>  | <b>25,406,650</b> | <b>25,406,650</b>  |

### 15. Maturity of Debt

#### (a) Bank loans and overdrafts

Bank loans and overdrafts are repayable as follows:

|                            | Group<br>2021     | University<br>2021 | Group<br>2020     | University<br>2020 |
|----------------------------|-------------------|--------------------|-------------------|--------------------|
|                            | £                 | £                  | £                 | £                  |
| In one year or less        | 1,218,426         | 1,218,426          | 1,042,362         | 1,042,362          |
| Between two and five years | 6,693,284         | 6,693,284          | 6,077,714         | 6,077,714          |
| In five years or more      | 10,687,569        | 10,687,569         | 12,451,937        | 12,451,937         |
| <b>Total</b>               | <b>18,599,279</b> | <b>18,599,279</b>  | <b>19,572,013</b> | <b>19,572,013</b>  |

The University has a number of term loan facilities and has entered into fixed rate agreements with its bankers. Interest on £4,117,800, £2,944,904 and £135,317 has been fixed at 5.775% until July 2028, £1,294,967 has been fixed at 4.861% until July 2033, £708,556 has been fixed at 4.81% until July 2033, £1,963,865 has been fixed at 5.077% until July 2033 and £169,685 has been fixed at 3.396% until July 2033.

On 24 October 2019 the Corporation signed a new loan facility agreement with Triodos Bank UK Ltd with two facilities. One facility of £6.8m to re-finance some existing loans with Lloyds and a new facility of £8m to fund the development of a new University Learning Centre.

A further loan has been drawn of £464,185. This loan is interest free and repayable over 5 years and has been used to finance the upgrade of lighting around the campus.

#### (b) Finance Leases

The net finance lease obligations to which the institution is committed are:

|                            | Group<br>2021  | University<br>2021 | Group<br>2020  | University<br>2020 |
|----------------------------|----------------|--------------------|----------------|--------------------|
|                            | £              | £                  | £              | £                  |
| In one year or less        | 44,677         | 44,677             | 71,976         | 71,976             |
| Between two and five years | 246,504        | 246,504            | 50,795         | 50,795             |
| <b>Total</b>               | <b>291,181</b> | <b>291,181</b>     | <b>122,771</b> | <b>122,771</b>     |

Finance lease obligations are secured on the assets to which they relate.

### 16. Provisions

|                           | Group and University<br>Enhanced pensions | Total          |
|---------------------------|-------------------------------------------|----------------|
|                           | £                                         | £              |
| At 1 August 2020          | 119,202                                   | 119,202        |
| Expenditure in the period | (7,868)                                   | (7,868)        |
| Additions in the period   | 986                                       | 986            |
| <b>At 31 July 2021</b>    | <b>112,320</b>                            | <b>112,320</b> |

This enhanced pension provision relates to the cost of staff who have already left the Group's employ. This provision has been calculated in accordance with guidance issued by the ESFA and its successor organisations.

The principal assumptions for this calculation are:

|                 | 2021 | 2020 |
|-----------------|------|------|
| Price inflation | 2.6% | 2.2% |
| Discount rate   | 1.6% | 1.3% |

### 17. Cash and cash equivalents

|                           | At 1 August 2020 | Cash flows | Other Changes | At 31 July 2021 |
|---------------------------|------------------|------------|---------------|-----------------|
|                           | £                | £          | £             | £               |
| Cash and cash equivalents | 2,601,113        | 3,845,832  | -             | 6,446,945       |
| Overdrafts                | -                | -          | -             | -               |
|                           | 2,601,113        | 3,845,832  | -             | 6,446,945       |

### 18. Capital and other commitments

|                                       | Group and University<br>2021 | University<br>2020 |
|---------------------------------------|------------------------------|--------------------|
|                                       | £                            | £                  |
| Commitments contracted for at 31 July | 417,708                      | 284,867            |

## 19. Lease obligations

At 31 July the University had minimum lease payments under non-cancellable operating leases as follows:

|                                                   | Group and University |                |
|---------------------------------------------------|----------------------|----------------|
|                                                   | 2021                 | 2020           |
|                                                   | £                    | £              |
| <b>Future minimum lease payments due</b>          |                      |                |
| <b>Land and Buildings</b>                         |                      |                |
| Not later than one year                           | 55,750               | 55,750         |
| Later than one year and not later than five years | 102,208              | 157,958        |
| Later than five years                             | -                    | -              |
|                                                   | <b>157,958</b>       | <b>213,708</b> |
| <b>Other</b>                                      |                      |                |
| Not later than one year                           | 201,617              | 189,500        |
| Later than one year and not later than five years | 255,369              | 256,409        |
| Later than five years                             | -                    | -              |
|                                                   | <b>456,986</b>       | <b>445,909</b> |

## 20. Defined benefit obligations

The Group's employees belong to two principal post-employment benefit plans: The Teachers' Pension Scheme England and Wales (TPS) for academic and related staff; and the Gloucestershire Local Government Pension Scheme (LGPS) for non-teaching staff, which is managed by Gloucestershire County Council. Both are multi-employer defined-benefit plans.

|                                                              | 2021             | 2020             |
|--------------------------------------------------------------|------------------|------------------|
|                                                              | £                | £                |
| Total pension costs for the year                             |                  |                  |
| Teachers' Pension Scheme: contributions paid                 | 1,854,307        | 1,608,047        |
| <b>Local Government Pension Scheme:</b>                      |                  |                  |
| Contributions paid                                           | 2,093,186        | 1,887,386        |
| FRS102 charge                                                | 2,475,000        | 2,003,000        |
| Charge to Statement of Comprehensive Income                  | 4,568,186        | 3,890,386        |
| Enhanced pension charge to Statement of Comprehensive Income | -                | -                |
| <b>Total Pension Costs for Year within staff costs</b>       | <b>6,422,493</b> | <b>5,498,433</b> |

Contributions amounting to £446,042 (2020 £402,310) were payable to the schemes at 31 July and are included in Group creditors.

### Teachers' Pension Scheme

The Teachers' Pension Scheme (TPS) is a statutory, contributory, defined benefit scheme, governed by the Teachers' Pensions Regulations 2014. These regulations apply to teachers in schools, universities and other educational establishments. Membership is automatic for teachers and lecturers at eligible institutions. Teachers and lecturers are able to opt out of the TPS.

The TPS is an unfunded scheme and members contribute on a 'pay as you go' basis – these contributions, along with those made by employers, are credited to the Exchequer under arrangements governed by the above Act. Retirement and other pension benefits are paid by public funds provided by Parliament.

Under the definitions set out in FRS 102 (28.11), The TPS is a multi-employer pension plan. The Group is unable to identify its share of the underlying assets and liabilities of the plan.

Accordingly, the Group has taken advantage of the exemption in FRS 102 and has accounted for its contributions to the scheme as if it were a defined-contribution plan. The Group has set out above the information available on the plan and the implications for the Group in terms of anticipated contribution rates are set out below.

The valuation of the TPS is carried out in line with regulations made under the Public Service Pension Act 2013. Valuations credit the teachers' pension account with a real rate of return assuming funds are invested in notional investments that produce that real rate of return.

The latest actuarial review of the TPS was carried out as at 31 March 2019. The valuation report was published by the Department for Education (the Department) in April 2019. The valuation reported total scheme liabilities (pensions currently in payment and the estimated cost of future benefits) for service to the effective date of £218 billion, and notional assets (estimated future contributions together with the notional investments held at the valuation date) of £198 billion giving a notional past service deficit of £20 billion.

As a result of the valuation, new employer contribution rates were set at 23.68% of pensionable pay from September 2019 onwards (compared to 16.48% during 2018/19). DfE agreed to pay a teacher pension employer contribution grant to cover the additional costs during the 2019/20 academic year.

A full copy of the valuation report and supporting documentation can be found on the Teachers' Pension Scheme website.

The pension costs paid to TPS in the year amounted to £1,854,307 (2020: £1,608,047).

### Local Government Pension Scheme

The LGPS is a funded defined-benefit plan, with the assets held in separate funds administered by Gloucestershire County Council. The total contributions made for the year ended 31 July 2021 were £2,662,514 (2020 £2,415,149), of which employer's contributions totalled £2,093,186 (2020 £1,887,386) and employees' contributions totalled £569,328 (2020 £527,763). The agreed contribution rates for future years are 22.9% for employers and range from 5.5% to 12.5% for employees, depending on salary according to a national scale.

The following information is based upon a full actuarial calculation of the fund at 31 March 2019 updated to 31 July 2021 by a qualified independent actuary.

|                                      | At 31 July 2021 | At 31 July 2020 |
|--------------------------------------|-----------------|-----------------|
| Rate of increase in salaries         | 3.1%            | 2.4%            |
| Future pension increases             | 2.8%            | 2.1%            |
| Discount rate for scheme liabilities | 1.6%            | 1.4%            |
| Inflation assumption (CPI)           | 2.8%            | 2.1%            |
| Commutation of pensions to lump sums | 35%             | 35%             |

The current mortality assumptions include sufficient allowance for future improvements in mortality rates. The assumed life expectations on retirement age 65 are:

|                      | At 31 July 2021 | At 31 July 2020 |
|----------------------|-----------------|-----------------|
|                      | Years           | Years           |
| Retiring today       |                 |                 |
| Males                | 21.9            | 21.7            |
| Females              | 24.3            | 23.9            |
| Retiring in 20 years |                 |                 |
| Males                | 22.9            | 22.4            |
| Females              | 26.0            | 25.3            |

|                                        | Fair Value at 31 July 2021 | Fair Value at 31 July 2020 |
|----------------------------------------|----------------------------|----------------------------|
|                                        | £'000                      | £'000                      |
| Equity instruments                     | 22,122                     | 15,943                     |
| Debt instruments                       | 7,053                      | 5,886                      |
| Property                               | 2,244                      | 1,962                      |
| Cash                                   | 642                        | 736                        |
| <b>Total fair value of plan assets</b> | <b>32,061</b>              | <b>24,527</b>              |

|                                     | 2021         | 2020           |
|-------------------------------------|--------------|----------------|
|                                     | £'000        | £'000          |
| <b>Actual return on plan assets</b> | <b>4,851</b> | <b>(1,260)</b> |

The amount included in the balance sheet in respect of the defined benefit plan is as follows:

|                                       | 2021            | 2020            |
|---------------------------------------|-----------------|-----------------|
|                                       | £'000           | £'000           |
| Fair value of plan assets             | 32,061          | 24,527          |
| Present value of plan liabilities     | (56,579)        | (44,041)        |
| <b>Net pensions (liability)/asset</b> | <b>(24,518)</b> | <b>(19,514)</b> |



Amounts recognised in the Statement of Comprehensive Income in respect of the plan are as follows:

|                                        | 2021         | 2020         |
|----------------------------------------|--------------|--------------|
|                                        | £'000        | £'000        |
| <b>Amounts included in staff costs</b> |              |              |
| Current service cost                   | 4,570        | 3,837        |
| Past service cost                      | -            | 52           |
| <b>Total</b>                           | <b>4,570</b> | <b>3,889</b> |

**Amounts included in investment income**

|                     |              |              |
|---------------------|--------------|--------------|
| Net interest income | (291)        | (276)        |
|                     | <b>(291)</b> | <b>(276)</b> |

**Amount recognised on Other Comprehensive Income**

|                                                                         |                |                |
|-------------------------------------------------------------------------|----------------|----------------|
| Return on pension plan assets                                           | 4,851          | (1,260)        |
| Experience losses arising on defined benefit obligations                | 652            | (298)          |
| Changes in assumptions underlying the present value of plan liabilities | (7,741)        | (4,132)        |
| <b>Amount recognised in Other Comprehensive Income</b>                  | <b>(2,238)</b> | <b>(5,690)</b> |

**Movement in net defined benefit (liability)/asset during the year**

|                                                             | 2021            | 2020            |
|-------------------------------------------------------------|-----------------|-----------------|
|                                                             | £'000           | £'000           |
| Net defined benefit (liability)/asset in scheme at 1 August | (19,514)        | (11,545)        |
| Movement in year:                                           |                 |                 |
| Current service cost                                        | (4,570)         | (3,889)         |
| Employer contributions                                      | 2,095           | 1,886           |
| Past service cost                                           | -               | -               |
| Net interest on the defined (liability)/asset               | (291)           | (276)           |
| Actuarial gain or loss                                      | (2,238)         | (5,690)         |
| <b>Net defined benefit (liability)/asset at 31 July</b>     | <b>(24,518)</b> | <b>(19,514)</b> |

**Asset and Liability Reconciliation**

|                                                                    | 2021          | 2020          |
|--------------------------------------------------------------------|---------------|---------------|
|                                                                    | £'000         | £'000         |
| <b>Changes in the present value of defined benefit obligations</b> |               |               |
| <b>Defined benefit obligations at start of period</b>              | <b>44,041</b> | <b>34,763</b> |
| Current service cost                                               | 4,570         | 3,889         |
| Interest Cost                                                      | 650           | 810           |
| Contributions by Scheme participants                               | 564           | 520           |
| Experience gains and losses on defined benefit obligations         | -             | -             |
| Changes in demographic assumptions                                 | -             | -             |
| Changes in financial assumptions                                   | 7,089         | 4,430         |
| Estimated benefits paid                                            | (335)         | (371)         |
| Past service cost                                                  | -             | -             |
| Curtailments and settlements                                       | -             | -             |
| <b>Defined benefit obligations at end of period</b>                | <b>56,579</b> | <b>44,041</b> |

**Changes in fair value of plan assets**

|                                                     | 2021          | 2020          |
|-----------------------------------------------------|---------------|---------------|
| <b>Fair value of plan assets at start of period</b> | <b>24,527</b> | <b>23,218</b> |
| Interest on plan assets                             | 359           | 534           |
| Return on plan assets                               | 4,851         | (1,260)       |
| Employer contributions                              | 2,095         | 1,886         |
| Contributions by Scheme participants                | 564           | 520           |
| Estimated benefits paid                             | (335)         | (371)         |
| <b>Fair value of plan assets at end of period</b>   | <b>32,061</b> | <b>24,527</b> |

**21. Related party transactions**

Due to the nature of the Group's operations and the composition of the Board of Governors being drawn from local public and private sector organisations, it is inevitable that transactions will take place with organisations in which a member of the Board of Governors may have an interest. All transactions involving such organisations are conducted at arms' length and in accordance with the Group's financial regulations and normal procurement procedures.

The total expenses paid to or on behalf of the Governors during the year was £1,169 in respect of 8 governors (2020: £3,298; 8 governors). This represents travel and subsistence expenses and other out of pocket expenses incurred in attending Governor meetings. No Governor has received any remuneration or waived payments from the Group during the year (2020: None).

The University has taken advantage of the exemption permitted by FRS102 Section 33 (Related Party Disclosures), available to group undertakings where 100% of the voting rights are controlled within the group and where consolidated financial statements are publicly available, not to disclose transactions with other group companies within these Financial Statements.



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